#### **DRAFT**

#### PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Item # 13 (Rev. 1)

Agenda ID #21138

RESOLUTION E-5205200

December 15, 2022

## **ENERGY DIVISION**

#### RESOLUTION

Resolution E-5200. Approval of Percentage of Income Payment Plan Pilots and Joint Proposals for Large Investor-Owned Electric and Gas Utilities and Community Choice Aggregators in Compliance with D.21-10-012

#### PROPOSED OUTCOME:

- Approves with modifications Percentage of Income Payment Plan (PIPP) Pilots pursuant to D.21-10-012 in Tier 3 Advice Letters.
- Approves a statewide PIPP bill cap ratio of seventy-five percent of the monthly cap applying to electric bills and twenty-five percent applying to natural gas bills.
- Requires utilities to file Tier 1 Advice Letters to update PIPP bill caps to align with updated California Alternate Rates for Energy (CARE) Income Guidelines.

#### SAFETY CONSIDERATIONS:

• There are no safety considerations associated with this resolution.

#### **ESTIMATED COST:**

- This resolution is expected to result in costs to ratepayers to provide bill subsidies to pilot participants and fund utilities' administrative costs over the four-year pilot period. Pursuant to D.21-10-012, the cost of participating customers' bill subsidies for electric services will be recovered through the Public Purpose Program Charge. Bill subsidies for gas services will be recovered from all gas customers in transportation rates on an equal-centsper-therm basis, as follows:
  - Southern California Edison's proposed PIPP pilot cost estimate is in the range of \$3.33 million to \$13.85 million over four years.

- Pacific Gas & Electric Company's proposed PIPP pilot cost estimate is in the range of \$16.79 million to \$26.89 million, excluding the cost of hiring an independent evaluator, payment to community-based organizations for pilot support, and any costs associated with Community Choice Aggregator participation.
- San Diego Gas & Electric Company's proposed PIPP pilot cost estimate is in the range of \$4.67 million to \$14.97 million.
- Southern California Gas's proposed PIPP pilot cost estimate is in the range of \$2.19 million to \$19.26 million.

## By Advice Letters (AL):

- PG&E AL 4569-G/6493-E, jointly filed with the following Community Choice Aggregators (CCAs): Central Coast Community Energy AL 31-E, East Bay Community Energy AL 36-E, Marin Clean Energy AL 59-E, Pioneer Community Energy AL 10-E, Redwood Coast Energy Authority AL 14-E, and Valley Clean Energy Alliance AL 12-E, Filed on February 4, 2022.
- SCE AL 4710-E, jointly filed with the following CCAs: Apple Valley
  Choice Energy AL 10-E, Central Coast Community Energy AL 30-E, Clean
  Power Alliance of Southern California AL 15-E, Lancaster Choice Energy
  AL 19-E, Pico Rivera Innovative Municipal Energy AL 14-E, Pomona
  Choice Energy AL 4-E, Rancho Mirage Energy Authority AL 8-E, and San
  Jacinto Power AL 12-E, Filed on February 4, 2022. SCE AL 4710-E-A, Filed
  on March 16, 2022.
- SDG&E AL 3941-E/3058-G, jointly filed with the following CCAs: San Diego Community Power AL 007-E, and Clean Energy Alliance AL-004 E, Filed on February 4, 2022.
- SoCalGas AL 5936, Filed on February 4, 2022.

#### **SUMMARY**

This Resolution approves with modifications the Percentage of Income Payment Plan (PIPP) pilot proposals submitted via Tier 3 Advice Letter (AL) by Pacific Gas & Electric Company (PG&E), Southern California Edison Company (SCE), San Diego Gas &

Electric Company (SDG&E), and Southern California Gas Company (SoCalGas), collectively the Investor-Owned Utilities (IOUs), and participating Community Choice Aggregators (CCAs), pursuant to Decision (D.) 21-10-012.

## **BACKGROUND**

In 2018, in accordance with Senate Bill 598 (Hueso, 2017), the California Public Utilities Commission (CPUC) opened Rulemaking (R.)18-07-005 to examine new approaches to reducing customer service disconnections statewide due to nonpayment. Disconnecting electric or gas service can create unsafe conditions for customers who depend on utility service to meet basic needs such as heating, cooking, and lighting. The compounding effects of disconnection include disruption of the customer's normal daily activities (e.g. potentially, the ability to maintain employment), as well as broad public health and social impacts associated with the lack of electric and gas service.

In Decision (D.) 21-10-012 (Decision), the CPUC authorized PG&E, SCE, SDG&E, and SoCalGas (IOUs) to establish PIPP pilot programs, in accordance with certain guidelines. The PIPP pilots set utility bill payment amounts at an affordable percentage of participants' monthly income. Participants will receive a monthly bill cap for electricity and gas charges based on the established threshold of four percent of their household's monthly income. Monthly bill caps will be standardized for households in two income tiers: 0-100% and 101-200% of Federal Poverty Guidelines.

The goal for establishing the PIPP pilots is to test whether and to what extent it can: (i) reduce the number of low-income households at risk of disconnection, (ii) encourage participation in energy saving and energy management programs, (iii) increase access to essential levels of energy service, and (iv) control program costs.<sup>2</sup> Eligibility for the pilot is limited to customers who are enrolled in the California Alternate Rates for Energy (CARE) program and who are either (i) located in one of the zip codes with the highest rates of recurring disconnections prior to the disconnections moratorium, or (ii) have been disconnected 2 or more times during the 12 months prior to the disconnections moratorium.3

<sup>&</sup>lt;sup>1</sup> See D.21-10-012 at OP 1.

<sup>&</sup>lt;sup>2</sup> D.21-10-012, Attachment A, p.1.

<sup>&</sup>lt;sup>3</sup> *Id*.

The Decision required the IOUs to file Tier 3 ALs within 120 days that outlined the PIPP pilot and established associated balancing and memorandum accounts.<sup>4</sup> The Decision also required each utility to propose in its PIPP AL eligible zip codes with the highest rates of recurring disconnections and a sufficient number of CARE-eligible customers for utilities to meet target enrollment levels within six months after pilot enrollment begins. The IOUs filed ALs on February 4, 2022 to establish their PIPP pilots and associated accounts.

In addition, D.21-10-012 authorized a PIPP working group which advised on CCA implementation, identification of eligible high recurring disconnection rate zip codes, outreach, pilot implementation, the evaluation plan, and the long-term program design, including funding sources for the program.<sup>5</sup> The proposed PIPP pilots have incorporated input and feedback from the PIPP working group on a variety of pilot implementation details.

Below is a summary of the IOUs' proposed PIPP pilots in accordance with the program requirements listed in Attachment A to D.21-10-012.

#### 1.1 Pilot Size and Duration

The Decision authorized a PIPP pilot with a participation cap of 15,000 customers statewide and a pilot duration of 48 months.<sup>6</sup> The Decision established pilot participation caps for each IOU as well as target enrollment levels for each IOU to be met within six months after pilot enrollment begins. In compliance with the Decision, the IOUs proposed the following participation caps: PG&E 5,000; SoCalGas 5,000; SCE 4,000; and SDG&E 1,000. The proposed target enrollment levels effective six months after pilot enrollment begins are as follows: PG&E 2,500; SoCalGas 2,500; SCE 2,000; and SDG&E 500.

## 1.2 Eligibility and CCA Participation

Per D.21-10-012, eligibility for the pilots is limited to customers who are enrolled in the CARE program and who are either (i) located in one of the zip codes with the highest rates of recurring disconnections prior to the disconnections moratorium, or (ii) have

<sup>&</sup>lt;sup>4</sup> D.21-10-012 at OP 2.

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<sup>&</sup>lt;sup>5</sup> The PIPP working group included the utilities administering the pilots, participating CCAs, consumer advocates, and community-based organizations contracted to conduct PIPP outreach. SCE hired a third-party facilitator to coordinate the working group, which met on 12/06/21, 12/20/21, 1/10/22, and 1/24/22. <sup>6</sup> D.21-10-012, Attachment A, at 1.

been disconnected two or more times during the 12 months prior to the disconnections moratorium. If a customer moves within the same utility service territory (and establishes service at the new location within 30 days of terminating service at the previous location), they remain enrolled in the pilot.<sup>7</sup> If a customer moves and does not meet the above criteria, the Decision requires the customer be removed from the pilot and receive notice of how to apply to participate in the PIPP pilot in other service territories or their current service territory if service is established at a new location more than 30 days from terminating service at the previous location.<sup>8</sup>

The Decision permits the IOUs to limit pilot participation to customers enrolled in the most commonly enrolled residential rates. Customers who enroll in the Arrearage Management Plan (AMP) program are allowed to concurrently enroll in the PIPP pilots. The following customer groups are excluded from pilot participation: (i) master-metered operators and their sub-metered tenants, (ii) direct access customers, (iii) customers who do not have a Smart Meter, (iv) customers are currently billed through PG&E's Advanced Billing System, (v) customers who are enrolled in any other pilot, and (vi) customers taking service under net energy metering tariffs.

In addition, D.21-10-012 authorizes the participation of CCAs in a utility's PIPP pilot if participating CCAs meet certain participation requirements and notify the utility with a copy to the service list within 30 days of the effective date of the decision. The CCA pilot participation target is proportional to the utility's participation cap, based on the CCA's projected share of customers in the utility's service territory, and counts toward the utility's participation cap. A CCA may propose eligible high recurring disconnection rate zip codes within its service territory regardless of whether the utility proposes the same high recurring disconnection rate zip codes.

#### **1.2.1 SCE**

Pursuant to D.21-10-012, SCE proposed the eligible zip codes with highest rates of recurring disconnections prior to the disconnections moratorium. As such, SCE proposed the following 18 zip codes for customer eligibility.

<sup>&</sup>lt;sup>7</sup> D.21-10-012, Attachment A, at 2.

<sup>8</sup> *Id*.

<sup>&</sup>lt;sup>9</sup> *Id*.

<sup>&</sup>lt;sup>10</sup> *Id.* at 6.

<sup>&</sup>lt;sup>11</sup> D.21-10-012, Attachment A, at 1.

<sup>&</sup>lt;sup>12</sup> See D.21-10-012, Attachment A, 5.Community Choice Aggregators (CCAs).

Table 1: SCE's Proposed Zip Codes<sup>13</sup>

|    | Zip Code | City                     |
|----|----------|--------------------------|
| 1  | 90201    | Bell/Bell Gardens/Cudahy |
| 2  | 90706    | Bellflower               |
| 3  | 90805    | North Long Beach         |
| 4  | 91730    | Rancho Cucamonga         |
| 5  | 92301    | Adelanto                 |
| 6  | 92335    | Fontana                  |
| 7  | 92345    | Hesperia/Lugo            |
| 8  | 92376    | Rialto                   |
| 9  | 92401    | San Bernardino           |
| 10 | 92404    | San Bernardino           |
| 11 | 92405    | San Bernardino           |
| 12 | 92410    | San Bernardino           |
| 13 | 92551    | Moreno Valley            |
| 14 | 92553    | Moreno Valley            |
| 15 | 93250    | McFarland/Vinland/Calico |
| 16 | 93501    | Mojave/Fleta/Bissel      |
| 17 | 93505    | California City          |
| 18 | 93550    | Palmdale/Vincent         |

Notably, SCE proposed to cap the participation of eligible PIPP pilot customers who face disconnection and contact SCE's Customer Contact Center (CCC) to discuss their collections activity. <sup>14</sup> SCE proposes that the CCC contact participation cap be 20 percent of SCE's total participation cap (exclusive of participating CCA enrollment caps). <sup>15</sup> Once the cap is reached, SCE's Energy Advisors would cease offering the PIPP pilot to eligible customers who call in. <sup>16</sup> SCE asserts that this approach (1) accomplishes the Decision's intent regarding the purpose of the pilot, (2) incorporates recommendations from working group participants to offer the pilot to customers who are facing disconnection and would benefit from reduced bills, (3) is consistent with the Decision's marketing directives by also enrolling customers reached through community-based organizations (CBOs) and general outreach, and (4) improves the potential value and reliability of the evaluation results. <sup>17</sup>

<sup>&</sup>lt;sup>13</sup> SCE AL 4710-E at 7.

<sup>&</sup>lt;sup>14</sup> SCE AL 4710-E at 11-12.

<sup>15</sup> *Id.* at 12.

<sup>&</sup>lt;sup>16</sup> *Id*.

<sup>&</sup>lt;sup>17</sup> *Id*.

Pursuant to the Decision, CCAs in SCE's territory may participate in SCE's PIPP pilot provided the CCA is participating in AMP or has served notice of its intent to participate in the AMP in accordance with Resolution E-5114 as of the effective date of the Decision. As required by D.21-10-012, CCAs that opt to participate in SCE's PIPP pilot must (i) notify SCE (with a copy to the service list of the Disconnections Rulemaking, R.18-07-005) within 30 days of the effective date of the Decision, (ii) participate in the PIPP working group, and (iii) jointly submit with SCE a consolidated Tier 3 AL within 120 days of the Decision to propose a targeted enrollment level, eligible high disconnection zip codes, a marketing, education, and outreach plan, and a proposed budget.

Central Coast Community Energy (CCCE) did not timely serve its intent to participate in SCE's AMP as of the effective date of the Decision, October 7, 2021. As a result, SCE and CCCE jointly requested a waiver for CCCE to participate in the PIPP pilot. As justification for granting the waiver request, SCE and CCCE cite the following reasons:<sup>20</sup>

- CCCE launched CCA service on October 1, 2021, a week before the Decision's effective date of October 7, 2021.
- CCCE has met all other requirements for a CCA to participate in the PIPP pilot.
- CCCE served its intent to participate in AMP on December 13, 2021 and is currently participating in AMP.

This Resolution finds the justification reasonable and grants the waiver.

The Decision allows the CCAs to propose eligible high recurring disconnection rate zip codes within the CCA's service territory regardless of whether the utility proposes the same high disconnection rate zip codes.<sup>21</sup> Provided below is each participating CCA's proposal for eligible high recurring disconnection rate zip codes within the CCA's service territory.<sup>22</sup>

<sup>&</sup>lt;sup>18</sup> D.21-10-012, Attachment A, p.2-3.

<sup>&</sup>lt;sup>19</sup> *Id.* at 28.

<sup>&</sup>lt;sup>20</sup> SCE AL 4710-E at 16.

<sup>&</sup>lt;sup>21</sup> *Id*. at 17.

<sup>&</sup>lt;sup>22</sup> Id. at 17-18.

**Table 2: Proposed Zip Codes by Participating CCAs:** 

| CCA                              | Zip Code | City              |
|----------------------------------|----------|-------------------|
| San Jacinto Power (SJP)          | 92582    | San Jacinto       |
| SJP                              | 92583    | San Jacinto       |
| Rancho Mirage Energy Authority   | 92270    | Rancho Mirage     |
| (RMEA)                           |          |                   |
| Pomona Choice Energy (POME)      | 91709    | Chino Hills       |
| POME                             | 91766    | Pomona            |
| POME                             | 91767    | Pomona            |
| POME                             | 91768    | Pomona            |
| Pico Rivera Innovative Municipal | 90660    | Pico Rivera       |
| Energy (PRIME)                   |          |                   |
| Lancaster Choice Energy (LCE)    | 93534    | Lancaster         |
| LCE                              | 93535    | Lancaster         |
| LCE                              | 93536    | Lancaster         |
| Clean Power Alliance of Southern | 90250    | Hawthrone         |
| California (CPA)                 |          |                   |
| CPA                              | 90022    | Commerce/East Los |
|                                  |          | Angeles           |
| СРА                              | 93033    | Oxnard            |
| CPA                              | 90723    | Paramount         |
| Central Coast Community Energy   | 93111    | Santa Barbara     |
| (CCCE)                           |          |                   |
| Apple Valley Community Energy    | 92307    | Apple Valley      |
| (AVCE)                           |          |                   |
| AVCE                             | 92308    | Apple Valley      |

Furthermore, per the Decision, SCE proposed to proportionally allocate the participation cap with participating CCAs based on the CCA's projected share of customers in the IOU's service territory (see the Table below).<sup>23</sup>

<sup>&</sup>lt;sup>23</sup> SCE 4710-E, at 16-17.

Table 3: CCA PIPP Pilot Participant Cap<sup>24</sup>

| Provider                   | Residential<br>Households | Percentage of<br>Residential<br>Households | PIPP Participant<br>Cap |
|----------------------------|---------------------------|--|-------------------------|
| Southern California Edison | 3,389,178                 | 76.4%                                      | 3,054                   |
| Apple Valley Choice Energy | 23,096                    | 0.5%                                       | 21                      |
| Central Coast Community    | 31,172                    | 0.7%                                       | 28                      |
| Energy                     |                           |  |                         |
| Clean Power Alliance of    | 871,662                   | 19.6%                                      | 786                     |
| Southern California        |                           |  |                         |
| Lancaster Choice Energy    | 45,852                    | 1.0%                                       | 41                      |
| Pico Rivera Innovative     | 15,182                    | 0.3%                                       | 14                      |
| Municipal Energy           |                           |  |                         |
| Pomona Choice Energy       | 35,764                    | 0.8%                                       | 32                      |
| Rancho Mirage Energy       | 12,890                    | 0.3%                                       | 12                      |
| Authority                  |                           |  |                         |
| San Jacinto Power          | 12,840                    | 0.3%                                       | 12                      |
| Total                      | 4,437,636                 | 100%                                       | 4,000                   |

#### 1.2.2 PG&E

In accordance with the Decision, PG&E estimated the amount of eligible CARE customers in each zip code by reviewing 12 months of CARE billing data through September 2021 and then removed ineligible customers as well as customers who were not enrolled in electric rates E-1, E-TOU-C, EV2-A, and gas rate G-1, and Core Transportation Agent and Budget Billing customers.<sup>25</sup>

Notably, while the Decision does not address customers on levelized bills, PG&E proposed to exclude Budget Billing customers because only customers with a history of timely payments are eligible for Budget Billing. PG&E stated that Budget Billing customers are not the population targeted for assistance from the PIPP program as the intent of the PIPP is to help those struggling to make on-time payments.<sup>26</sup>

<sup>&</sup>lt;sup>24</sup> *Id* 

<sup>&</sup>lt;sup>25</sup> PG&E AL 4569-G/6493-E at 5.

<sup>&</sup>lt;sup>26</sup> *Id.* at 3-4.

As shown in Table 4, PG&E's proposal for eligible zip codes is the top twenty zip codes of the total number of CARE disconnections between March 2019 and February 2020.<sup>27</sup>

Table 4: PG&E's Proposed Eligible Zip Code List<sup>28</sup>

| #  | Zip Code | City        | County        |
|----|----------|-------------|---------------|
| 1  | 93304    | Bakersfield | Kern          |
| 2  | 93305    | Bakersfield | Kern          |
| 3  | 93306    | Bakersfield | Kern          |
| 4  | 93307    | Bakersfield | Kern          |
| 5  | 93308    | Bakersfield | Kern          |
| 6  | 93309    | Bakersfield | Kern          |
| 7  | 93458    | Santa Maria | Santa Barbara |
| 8  | 93702    | Fresno      | Fresno        |
| 9  | 93705    | Fresno      | Fresno        |
| 10 | 93706    | Fresno      | Fresno        |
| 11 | 93722    | Fresno      | Fresno        |
| 12 | 93726    | Fresno      | Fresno        |
| 13 | 93727    | Fresno      | Fresno        |
| 14 | 94509    | Antioch     | Contra Costa  |
| 15 | 94533    | Fairfield   | Solano        |
| 16 | 94565    | Pittsburg   | Contra Costa  |
| 17 | 94590    | Vallejo     | Solano        |
| 18 | 95205    | Stockton    | San Joaquin   |
| 19 | 95206    | Stockton    | San Joaquin   |
| 20 | 95207    | Stockton    | San Joaquin   |

<sup>&</sup>lt;sup>27</sup> *Id*. at 4-5.

<sup>&</sup>lt;sup>28</sup> *Id.* at 5.

Table 5: PG&E's Pilot Participation Targets of Bundled and Unbundled Customers<sup>29</sup>

| Customer Group                              | Total Number of CARE Customers | Ratio of CARE CCA<br>to PG&E Bundled | CCA PIPP<br>Participation |
|---|--------------------------------|--------------------------------------|---------------------------|
| Total CARE Bundled                          | 897,458                        | CARE Customers                       | Cap                       |
| Central Coast                               | 92,373                         | 10%                                  | 515                       |
| Community Energy (CCCE)                     | 72,616                         | 10 /0                                | 010                       |
| East Bay Community<br>Energy (EBCE)         | 126,125                        | 14%                                  | 703                       |
| Marin Clean Energy (MCE)                    | 105,299                        | 12%                                  | 587                       |
| Pioneer Community<br>Energy (PIO)           | 13,477                         | 2%                                   | 76                        |
| Redwood Coast<br>Energy Authority<br>(RCEA) | 16,556                         | 2%                                   | 93                        |
| Valley Clean Energy<br>(VCE)                | 13,078                         | 1%                                   | 73                        |
| PIPP Pilot Summary                          |                                |                                      |                           |
| Total CCA (Unbundled)Participati            | 2,047                          |                                      |                           |
| on Target                                   |                                |                                      |                           |
| Total PG&E Bundled Participation Target     | 2,953                          |                                      |                           |
| Total PIPP Pilot Participation              | 5,000                          |                                      |                           |

While the Decision provides direction around CCA participation, it does not specifically address Core Transportation Agent (CTA) customers. As with CCA customer participation, PG&E proposed to require the CTA to file an intent to participate in the PIPP pilot.<sup>30</sup> This is because CTA customers are similar to DA customers or a CCA but for gas instead of electricity.<sup>31</sup> Because no CTA did so, PG&E proposed to exclude CTA

<sup>&</sup>lt;sup>29</sup> PG&E AL 4569-G/6493-E at 7.

<sup>&</sup>lt;sup>30</sup> PG&E AL 4569-G/6493-E at 3.

<sup>&</sup>lt;sup>31</sup> *Id*.

customers from the PIPP pilot.<sup>32</sup> PG&E suggested that the issue of CTA participation can be revisited if PIPP scales to a full program.

#### 1.2.3 SDG&E

SDG&E's contends that its eligibility proposal adheres to the exclusions for PIPP pilot participation.<sup>33</sup> In SDG&E's service territory, both of the currently active CCAs - Clean Energy Alliance (CEA) and San Diego Community Power (SDCP) - notified SDG&E and the service list of their intent to participate in the PIPP Pilot on October 25, 2021 and November 11, 2021 respectively.<sup>34</sup> If the PIPP Pilot is launched in 2022, the projected proportional share between CEA, SDCP, and SDG&E will be substantively different than 2023 because most SDG&E customers will transition from SDG&E to a CCA as their service provider in 2023.35 Consequently, SDG&E, SDCP, and CEA agreed to calculate and allocate the proportional share of the 1,000 PIPP Pilot participant enrollment cap using 2023 projections for the duration of the 48-month pilot. SDG&E, SDCP, and CEA proposed the following participation caps as a starting point with the flexibility to pivot from these caps, within the 1,000 participant cap, to accommodate future CCA expansion as well as any potential movement of PIPP Pilot participants within SDG&E and CCAs' service territories during the four-year PIPP Pilot.<sup>37</sup> In addition, SDG&E, SDCP, and CEA proposed zip codes eligible for the PIPP pilot set forth in Tables 7-9.

Table 6: Proposed Proportional Share of SDG&E Enrollment Participation Cap<sup>38</sup>

| Service Provider | Projected Proportional<br>Share | Customer Enrollment Participation Cap |
|------------------|---------------------------------|---------------------------------------|
| CEA              | 10%                             | 100                                   |
| SDG&E            | 25%                             | 250                                   |
| SDCP             | 65%                             | 650                                   |
| Total            | 100%                            | 1000                                  |

<sup>&</sup>lt;sup>32</sup> *Id.* at 4.

<sup>&</sup>lt;sup>33</sup> SDG&E AL 3941E/3058-G Attachment C at. 2

<sup>&</sup>lt;sup>34</sup> *Id.* at 1.

<sup>&</sup>lt;sup>35</sup> *Id*.

<sup>&</sup>lt;sup>36</sup> *Id.* at 1-2.

<sup>&</sup>lt;sup>37</sup> *Id*. at 2

<sup>&</sup>lt;sup>38</sup> *Id*.

Table 7: Eligible Zip Codes proposed by San Diego Gas & Electric (SDG&E)39

| Count | Zip Code | City                     |
|-------|----------|--------------------------|
| 1     | 91945    | Lemon Grove              |
| 2     | 92054    | Oceanside                |
| 3     | 92057    | Oceanside/San Luis Rey   |
| 4     | 92071    | Santee                   |
| 5     | 92081    | Vista                    |
| 6     | 92651    | South Laguna             |
| 7     | 92656    | Laguna Hills/Aliso Viejo |
| 8     | 92672    | San Clemente             |
| 9     | 92677    | Laguna Niguel            |
| 10    | 92691    | Mission Viejo            |

Table 8: Eligible Zip Codes proposed by Clean Energy Alliance (CEA)<sup>40</sup>

| Count | Zip Code | City Name            |
|-------|----------|----------------------|
| 1     | 92008    | Carlsbad             |
| 2     | 92009    | Carlsbad & Rancho La |
|       |          | Costa                |
| 3     | 92010    | Carlsbad             |
| 4     | 92011    | Carlsbad             |
| 5     | 92014    | Del Mar              |
| 6     | 92025    | Escondido            |
| 7     | 92026    | Escondido            |
| 8     | 92027    | Escondido            |
| 9     | 92029    | Escondido            |
| 10    | 92069    | San Marcos           |
| 11    | 92078    | San Marcos           |
| 12    | 92075    | Solana Beach         |

Table 9: Eligible Zip Codes proposed by San Diego Community Power (SDCP)41

| Count | Zip Code | City Name | Count | Zip Code | City Name       |
|-------|----------|-----------|-------|----------|-----------------|
| 1     | 91901    | Alpine    | 41    | 92061    | Pauma Valley    |
| 2     | 91902    | Bonita    | 42    | 92065    | Ramona          |
| 3     | 91905    | Boulevard | 43    | 92067    | Rancho Santa Fe |

<sup>&</sup>lt;sup>39</sup> *Id*. at 4.

<sup>&</sup>lt;sup>40</sup> *Id*.

<sup>&</sup>lt;sup>41</sup> *Id*.

# Resolution E-5200 DRAFT 12/15/2022

## PG&E 4569-G/6493-E, SCE 4710-E, SDG&E 3941-E/3058-G, SCG 5936/JSU

| Santa Ysabel<br>San Marcos |
|----------------------------|
| San Marcos                 |
| Jan Marcos                 |
| Valley Center              |
| Vista                      |
| Vista                      |
| Warner Springs             |
| Rancho Santa Fe            |
| San Diego                  |
| San Ysidro                 |
|                            |

#### 1.2.4 SoCalGas

SoCalGas proposed to exclude Core Aggregation Transportation (CAT) customers from the pilot since their billing information may not be available to SoCalGas as well as customers that do not have an Advanced Meter (AM).<sup>42</sup> Customers who do not have an AM and have opted out may choose to have an AM installed in order to participate in the pilot. PIPP participation is dependent upon CARE enrollment; therefore, if a customer is not already enrolled, the customer must first enroll in CARE prior to participation in the PIPP.<sup>43</sup> Accordingly, SoCalGas proposed that any participant removed from CARE shall also be removed from PIPP. Per the Decision, SoCalGas will allow concurrent enrollment in PIPP and AMP.<sup>44</sup>

SoCalGas proposed to target market the PIPP to the following 20 eligible zip codes with the highest rates of recurring disconnections prior to the disconnections moratorium with a sufficient number of CARE-eligible customers.<sup>45</sup>

Table 10: SoCalGas Eligible Zip Codes<sup>46</sup>

| Number | Zip Code | City                        |
|--------|----------|-----------------------------|
| 1      | 90011    | Los Angeles                 |
| 2      | 90044    | Los Angeles                 |
| 3      | 90003    | Los Angeles                 |
| 4      | 93230    | Hanford                     |
| 5      | 90047    | Los Angeles                 |
| 6      | 90037    | Los Angeles                 |
| 7      | 90255    | Huntington Park             |
| 8      | 90280    | South Gate                  |
| 9      | 90018    | Los Angeles                 |
| 10     | 90001    | Los Angeles                 |
| 11     | 90731    | San Pedro                   |
| 12     | 90201    | Bell, Bell Gardens & Cudahy |
| 13     | 90008    | Los Angeles                 |
| 14     | 90043    | Los Angeles                 |

<sup>&</sup>lt;sup>42</sup> SoCalGas Advice Letter 5936 pg. 3

<sup>44</sup> Id.

<sup>&</sup>lt;sup>43</sup> Id.

<sup>&</sup>lt;sup>45</sup> *Id*. at 4.

<sup>&</sup>lt;sup>46</sup> Id.

| 15 | 90016 | Los Angeles               |
|----|-------|---------------------------|
| 16 | 90220 | Compton, Rancho Dominguez |
| 17 | 90250 | Hawthorne                 |
| 18 | 90002 | Los Angeles               |
| 19 | 92335 | Fontana                   |
| 20 | 90302 | Inglewood                 |

SoCalGas proposed to offer all available customer assistance programs, including PIPP, dependent on the customer's eligibility.<sup>47</sup> Customers subject to disconnection may call into SoCalGas's Customer Contact Center (CCC) and speak with a customer service representative to receive information about customer assistance programs, which they may qualify for, including information on eligibility and how to enroll.<sup>48</sup> SoCalGas proposed to reserve 500 spaces in its PIPP pilot to the customers who call into their CCC so that a proportion of the PIPP participant cap would be represented by customers subject to disconnection.<sup>49</sup>

## 1.3 Income Eligibility Verification

The Decision adopted the following income verification and reverification provisions:50

- i. PIPP pilot participants must comply with CARE income verification and reverification rules;
- ii. Any participant who is removed from the CARE program shall also be removed from the PIPP pilot;
- iii. Participants who request a bill cap for 0-100% of Federal Poverty Guidelines must prove their income within 90 days or they will be moved to a bill cap for participants at 101-200% of Federal Poverty Guidelines;
- iv. Participants who request a bill cap for 101-200% of Federal Poverty Guidelines will be subject to the CARE post-enrollment verification processes;
- v. Participants will not be required to verify their income if they have verified their income for CARE within the past two years;
- vi. Utilities will contract with CBOs to provide upfront income verification services for PIPP pilots during pilot intake and enrollment if such CBOs currently provide upfront income verification services for CARE and/or Energy Savings Assistance Program (ESAP);

<sup>47</sup> Id. at 10.

<sup>&</sup>lt;sup>48</sup> *Id*.

<sup>&</sup>lt;sup>49</sup> *Id*.

<sup>&</sup>lt;sup>50</sup> D.21-10-012, Attachment A, at 21.

vii. The PIPP pilots will rely on the CARE income reverification processes and will not have separate income reverification requirements.

In accordance with the Decision, SCE and SDG&E proposed all of the income eligibility verification criteria set above.<sup>51,52</sup> SoCalGas proposed to abide by provisions i. through v., but did not mention working with CBOs or address income reverification requirements.<sup>53</sup> PG&E did not address income verification in its AL. Regardless, this Resolution requires all utilities comply with the income eligibility verification requirements that were adopted in the Decision.

#### 1.4 Taxes and Fees

The Decision found it was reasonable to apply the PIPP bill cap to a customer's bill prior to calculating any third-party taxes, charges and fees.<sup>54</sup> In compliance with the Decision, SoCalGas proposed to show the PIPP bill cap as a line-item discount and apply it prior to calculating third-party taxes, charges, and fees.<sup>55</sup> SCE and SDG&E also proposed to comply with the Decision's provision on taxes and fees.<sup>56,57</sup> PG&E did not specify how the PIPP bill cap would be calculated relative to taxes and fees in its AL and should follow the provision set forth in the Decision.

## 1.5 Bill Caps

The Decision established monthly bill caps at 4% of household income for both electricity and gas with the following standard assumptions: (1) household size of 3 people; reference income of 50% of Federal Poverty Guidelines for households with incomes between 0-100% of Federal Poverty Guidelines; and (2) reference income of 150% of Federal Poverty Guidelines for households with incomes between 101-200% of Federal Poverty Guidelines. The PIPP pilot bill cap will be applied to a customer's bill prior to calculating any third-party taxes, charges, and fees and will appear as a line-item discount. The line-item discount will be either (a) the difference between the bill cap and the actual bill, or (b) zero if the actual bill is lower than the bill cap. All IOUs' bill cap proposals are compliant with the criteria above.

<sup>&</sup>lt;sup>51</sup> SCE AL 4710-E at 8-9.

<sup>&</sup>lt;sup>52</sup> SDG&E AL 3941E/3058-G Attachment C at 6.

<sup>&</sup>lt;sup>53</sup> SoCalGas AL 5936 Attachment A Rule 12, Rendering and Payment of Bills, Sheet 8.

<sup>&</sup>lt;sup>54</sup> D.21-10-012, Attachment A, at 34.

<sup>&</sup>lt;sup>55</sup> SoCalGas AL 5936 Attachment A, Rule 12, Rendering and Payment of Bills Sheet 7.

<sup>&</sup>lt;sup>56</sup> SCE AL 4710-E at 4.

<sup>&</sup>lt;sup>57</sup> SDG&E AL 3941E/3058-G Attachment C at 7.

In addition, D.21-10-012 required that where customers are served by two utilities for electricity and gas, the utilities should include a joint proposal for splitting each bill cap between electric and gas for two different groups of climate zones in their ALs.58 Where a utility provides both electric and gas service, the utility is required to propose how to split the bill cap between electric and gas for two different groups of climate zones, and should be based on the average annualized CARE customer bill for electricity and gas in two categories of climate zones. However, all IOUs proposed a statewide bill cap split between electric and gas, regardless of the climate zones in which both electric and gas services are provided, with seventy-five percent of the monthly cap applying to electric bills, and twenty-five percent applying to natural gas bills.<sup>59</sup> In other words, electric service customers will be capped at three percent (3%) and gas service customers will be capped at one percent (1%) of the reference household income.

PG&E provided the following reasons for the proposed statewide bill cap ratio of 75/25 (electric/gas)<sup>60</sup> based on discussions with the IOUs and the PIPP Working Group:

First, when reviewing the analysis of CARE customers within each IOU's territory, it became apparent that the electric/gas commodity split was fairly similar, where 2-3% difference does not have meaningful or material impact on the overall subsidy. Second, it is possible for a CARE customer to be served by two separate IOUs (one for gas and for electric), which would result in a confusing customer experience if there were differing bill caps for different customers based on whether they were a single or dual commodity customer. Third, adopting the 75/25 ratio approach would mirror the existing process of the CARE guidelines, which are set statewide rather than specific to each IOU. Thus, for the purposes of the PIPP pilot, a single statewide bill cap ratio of 75/25 is sufficient until further customer data can inform an alternative approach (if applicable).

#### SCE also noted that:

[A] single statewide split across all climate zones will result in reduced customer confusion and increased operational efficiencies. Additionally, there was support for the joint IOUs' proposed approach and no [working group] participant voiced opposition to this approach during the [working group] meetings. Each

<sup>&</sup>lt;sup>58</sup> D.21-10-012 at COL 20 and Appendix A at 5.

<sup>&</sup>lt;sup>59</sup> *Id.* at 5.

<sup>60</sup> PG&E AL 4569-G/6493-E at 9-10.

IOU's analysis resulted in minimal variation of the electric to gas percentage split and given the limited pilot size, the resultant difference to each IOU's cash flow is also minimal....<sup>61</sup>

SDG&E and SoCalGas also supported the joint IOUs' proposal of a 75% electric and 25% gas bill cap split as it creates an ease of understanding for the customer and stakeholders, and increases operational simplicity for the PIPP pilot.<sup>62,63</sup> In addition, the joint IOUs recommended that the evaluation be used to determine whether more detailed splits are necessary based on season, climate zone, and/or zip code.<sup>64</sup>

Table 11 below presents the applicable income guidelines and the bill caps proposed by the IOUs.

Table 11: Proposed Statewide Income Guidelines and Proposed Bill Caps

| Table 11. 110poseu Statewide income Guidelines and 110poseu Bir Caps |                                    |         |                         |          |  |
|--|------------------------------------|---------|-------------------------|----------|--|
|  | Customers with Incomes             |         | Customers with Incomes  |          |  |
|  | from 0%-100% of Federal from 103   |         | from 101%               | -200% of |  |
|  | Poverty Guidelines Federal Poverty |         | overty                  |          |  |
|  |                                    |         | Guidelines              |          |  |
| Reference Income   | 50% of Federal Poverty             |         | 150% of Federal Poverty |          |  |
|  | Guidelines                         |         | Guidelines              |          |  |
| Monthly Reference  | \$905                              |         | \$2,745                 |          |  |
| Income for 3-Person  |                                    |         |                         |          |  |
| Household  |                                    |         |                         |          |  |
| Cap of 4% of Household   | \$37                               |         | \$109                   |          |  |
| Income   |                                    |         |                         |          |  |
|  | 75% Electric                       | 25% Gas | 75% Electric            | 25% Gas  |  |
| Individual IOU PIPP bill   | \$28                               | \$9     | \$82                    | \$27     |  |
| cap (before taxes and fees)  |                                    |         |                         |          |  |

Because the PIPP bill caps are based on CARE income guidelines, PG&E proposed to file a subsequent Tier 1 AL to reflect the appropriate bill caps based on the June 1, 2022 updated CARE income guidelines.<sup>65</sup> SoCalGas also proposed to update bill caps annually to reflect current income guidelines, concurrently with CARE program income

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<sup>&</sup>lt;sup>61</sup> SCE AL 4710-E at 5-6.

<sup>&</sup>lt;sup>62</sup> SDG&E 3941-E/3058-G, Attachment C, at 8.

<sup>63</sup> SoCalGas AL 5936 at 6.

<sup>64</sup> Id.

<sup>65</sup> PG&E AL 4569-G/6493-E at 18.

guideline updates.<sup>66</sup> This Resolution finds the proposals for updating the bill caps reasonable and directs the utilities to implement them.

## 1.6 Energy Usage

The Decision states that the high usage rules of the CARE program will apply to PIPP participants:<sup>67</sup> CARE customers who exceed 400% of baseline usage three or more times in a 12-month period must undergo income verification and are required to apply for ESAP.<sup>68</sup> The PIPP pilots as proposed by PG&E, SCE, and SDG&E are in compliance with this provision of the Decision; however, the high usage rules do not apply to SoCalGas, as it is a gas-only utility.<sup>69,70</sup>

## 1.7 Missed Payments and Arrearages

The IOU PIPP pilot proposals are in compliance with the Decision's requirement that the utilities follow existing bill collection processes to address missed payments,<sup>71</sup> meaning that the PIPP bill caps only apply to current charges and not past-due charges.

## 1.8 Marketing, Education and Outreach

The Decision requires each IOU to include in its PIPP AL a marketing, education, and outreach (ME&O) plan with specific components, as follows:<sup>72</sup> (1) a contract with CBOs that serve eligible high recurring disconnection rate zip codes and conduct outreach for ESAP and/or the Low-Income Home Energy Assistance Program (LIHEAP) to facilitate intake and enrollment for the pilots, (2) offer to enroll eligible customers in the PIPP before disconnecting them, (3) allow eligible customers the opportunity to enroll in PIPP when checking their account online or when communicating with a CCC representative, and (4) offer all eligible customers the opportunity to enroll in the program in targeted zip codes, including by an informational communication that directs customers to CBOs.<sup>73</sup>

Each IOU included ME&O plans with these required components; however, the IOUs are concerned about the high level of interest in participation and along with a

<sup>66</sup> SoCalGas AL 5936 at 5.

<sup>67</sup> Id. at 4.

<sup>&</sup>lt;sup>68</sup> D.21-06-015 at 37.

<sup>69</sup> SoCalGas AL 5936 at 4.

<sup>70</sup> Id

<sup>&</sup>lt;sup>71</sup> D.21-10-012, Attachment A, Section 10, at 6.

<sup>&</sup>lt;sup>72</sup> *Id.* at 11.

<sup>&</sup>lt;sup>73</sup> *Id*. 11f., g, and h.

relatively low enrollment cap. Consequently, the IOUs proposed to conduct ME&O in a targeted, phased approach through a variety of channels to ensure balanced customer representation. SCE's PIPP pilot is capped at 4,000 participants, while the estimated number of eligible customers for the PIPP pilot is approximately 279,000.74 SCE proposed to recruit customers by selecting a random sample of PIPP eligible customers for each phase. SCE also provides interested eligible customers with an opportunity to enroll in the PIPP pilot.<sup>75</sup> PG&E estimated a total of 209,301 customers eligible for the PIPP pilot<sup>76</sup> with the enrollment cap of 5,000. In order to reduce the risk of overenrollment, PG&E proposed to send enrollment information to eligible customers in each zip code in "waves" and provide them with a timeframe by which to complete their PIPP application.77 PG&E also proposed to maintain flexibility as to which marketing channels to employ based on customer response. 78 SDG&E proposed to send targeted communications, such as direct mail and email, to eligible CARE/FERA customers to provide awareness of the PIPP pilot and promote enrollment.<sup>79</sup> If space permits, secondary messaging about PIPP will be included in printed material and other collateral email. SoCalGas proposed to complete customer communications in two phases in the targeted zip codes.<sup>80</sup> SoCalGas will target CARE customers that have experienced disconnection in Phase 1 and target Non-CARE customers that have experienced disconnection and may be eligible for CARE in Phase 2.

In addition, SCE, PG&E, and SoCalGas proposed a waitlist mechanism to maintain the PIPP pilot participation caps while accounting for participation attrition that could occur. The proposed waitlist space is equal to the enrollment cap for each IOU. SCE used the overall CARE attrition rate from 2019 and estimated that its PIPP pilot will lose approximately 23%, or 900 participants, per year and will therefore need approximately 8,000 customers over the PIPP pilot period to maintain its 4,000 PIPP participation cap. SCE noted that the PIPP Working Group did not oppose this waitlist proposal and that each IOU agreed to detail its proposed PIPP waitlist process in its respective AL. SoCalGas proposed to add customers with a past due balance who are interested in

<sup>74</sup> SCE AL 4710-E at 9.

<sup>&</sup>lt;sup>75</sup> *Id*. at 10.

<sup>&</sup>lt;sup>76</sup> PG&E AL 4569-G/6493-E, at 11.

<sup>&</sup>lt;sup>77</sup> Id. at 12.

<sup>&</sup>lt;sup>78</sup> *Id.* at 11.

<sup>&</sup>lt;sup>79</sup> SDG&E AL 3941-E/3058-G, Attachment C.

<sup>80</sup> SoCalGas AL 5936 at 8.

<sup>81</sup> SCE AL 4710-E at 12.

joining the pilot to the PIPP waitlist<sup>82</sup> and will contact customers to confirm interest and enrollment when slots are available.

PG&E also proposed a waitlist process and would fill any slots that may become available roughly every two months, but may do so sooner or later to match both customer need and operational feasibility. BG&E proposed to collaborate with CCAs to align with PG&E's waitlist approach or develop an alternative pilot process. SDG&E did not propose a waitlist or other similar mechanism.

In addition, the IOUs proposed that their CCC representatives will assist and offer to enroll eligible customers when contacted and/or before disconnection.

Pursuant to D.21-10-012, the IOUs proposed to contract with CBOs that serve eligible high recurring disconnection rate zip codes and who currently conduct outreach for ESAP and/or LIHEAP to facilitate intake and enrollment for the PIPP pilot.84 SCE will utilize a flat fee CBO compensation structure for enrollment and income verification of PIPP participants that is comparable to that of CARE, Family Electric Rate Assistance (FERA), and ESAP. Additionally, because SCE's PIPP pilot participation is capped at 4,000 customers, SCE will also provide enrollment caps to each CBO and will work with them to manage continued enrollments. PG&E proposed to direct customers from the PG&E PIPP web page to a designated CBO for more information on the application process<sup>85</sup> while also educating eligible customers about other assistance programs, such as ESAP and the AMP. SoCalGas proposed to use customer data recorded during the ESAP enrollment process to inform potentially eligible customers of the PIPP pilot. SoCalGas also proposed to leverage existing CBO relationships, including ESAP contractors and community and faith-based organizations that work in the targeted zip codes to reach low-income and hard-to-reach populations. 86 SDG&E proposed to provide relevant PIPP information to specific CBOs that serve the most at-risk communities to help communicate program benefits and requirements, 87 even when conducting outreach for CARE, ESAP, AMP, or other assistance programs.

<sup>82</sup> SoCalGas AL 5936 at 10.

<sup>83</sup> PG&E AL 4569-G/6493-E at 14.

<sup>&</sup>lt;sup>84</sup> See D.21-10-012, Attachment A, 11a. SCE will not work with LIHEAP providers for the PIPP pilot as SCE does not currently have contracts with them. In addition, SCE does not have any CBOs that conduct income verification for CARE.

<sup>85</sup> PG&E AL 4569-G/6493-E at 12.

<sup>86</sup> SoCalGas AL 5936 at 10.

<sup>87</sup> SDG&E AL 3941-E/3058-G, Attachment C at 9.

As required in the Decision,<sup>88</sup> each IOU's ME&O proposal includes informing customers of the PIPP opportunity when conducting outreach for CARE, ESAP, AMP, or other payment plans. In addition, the IOUs proposed to create and maintain dedicated webpages that include an explanation of the PIPP pilot and eligibility requirements, including a frequently asked questions section. This Resolution approves the IOUs' proposals.

## 1.9 Cost Recovery

In accordance with D.21-10-012, the IOUs have proposed to recover the costs of their electric PIPP pilots through the Public Purpose Programs (PPP) Charge and will recover the costs of their natural gas PIPP pilots through gas transportation rates on an equal-cents-per-therm basis.<sup>89</sup> In addition, the IOUs will record bill subsidies in a two-way PIPP Balancing Account (PIPPBA)<sup>90</sup> and will record administrative costs in a PIPP Memorandum Account (PIPPMA).<sup>91</sup> The request of the IOUs for cost recovery is approved.

## 1.10 Evaluation Report and Contractor

D.21-10-012 specified the research questions that will be included in the PIPP pilot evaluation report<sup>92</sup> and authorized PG&E to conduct a Request for Proposals (RFPs) and contract with an evaluation contractor with experience in evaluating low-income energy programs, based on direction from the Commission's Energy Division, within six months of this decision.<sup>93</sup> Specifically, OP 13 of D.21-10-012 required PG&E to contract with a measurement and evaluation vendor for the PIPP pilot programs by April 7, 2022.

On March 25, 2022, PG&E sent a letter to the CPUC Executive Director requesting an extension of time to comply with the requirement of contracting with an evaluator vendor to August 31, 2022. The letter stated that additional time is needed to complete the RFP process in accordance with D.21-10-012, and that PG&E planned to release the

<sup>88</sup> D.21-10-012, Attachment A, 11c.

<sup>89</sup> D.21-10-012 at OP 9.

<sup>&</sup>lt;sup>90</sup> *Id.* at OP 10.

<sup>&</sup>lt;sup>91</sup> *Id.* at OP 11.

<sup>92</sup> See D.21-10-012, Attachment A, "14. Evaluation report."

<sup>93</sup> *Id.* at 15.

request for proposals by April 15, 2022. On April 6, 2022, the CPUC Executive Director granted PG&E's request for an extension from April 7, 2022 to August 31, 2022.

In the second letter requesting another extension from August 31, 2022 to September 30, 2022, PG&E asserted that additional time is needed to complete the contract negotiation process. <sup>94</sup> On August 23, 2022, the CPUC Executive Director granted this request but stated that no further extensions of the deadline for this requirement will be granted.

On August 12, 2022, Energy Division approved the selection of the evaluation contractor for the statewide IOU PIPP pilots. As granted, PG&E will complete the contracting requirements with the selected contractor by September 30, 2022. Energy Division will approve key deliverables, including the scope of work, the evaluation plan, the reporting metrics, and the evaluation report.

#### **NOTICE**

A copy of each IOU advice letter was served to interested parties and parties on the service list of R.18-07-005 either electronically or via the U.S. mail.

## **PROTESTS**

SCE 4710-E and SoCalGas 5936 were timely protested, and all four ALs were timely responded to by the Center for Accessible Technology (CforAT).

SCE 4710-E was protested by the Public Advocates Office (Cal Advocates) and the Utility Reform Network (TURN) on February 24, 2022. The Center for Accessible Technology (CforAT) timely filed a response to SCE 4710-E on February 24, 2022. SCE replied to the protests of Cal Advocates and TURN and response of CforAT on March 3, 2022.

SoCalGas 5936 was timely protested by TURN and responded to by CforAT on February 24, 2022. SoCalGas replied to the response on March 3, 2022.

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<sup>&</sup>lt;sup>94</sup> PG&E states that the factors contributed to the need for additional time include (1) a 10-day extension to reply to the solicitation at the request of several bidding firms, (2) delays due to scheduling conflicts, (3) the scoring committee requested additional information from the bidders, and (4) requesting, receiving, reviewing, and incorporating vendor responses into the scoring process required time that was not accounted for in the timeline provided in PG&E's earlier request for an extension.

PG&E 4569-G/6493-E was timely responded to by CforAT on February 24, 2022. PG&E replied to the response on March 3, 2022.

SDG&E 3941-E/3058-G was timely responded to by CforAT on February 24, 2022. SDG&E replied to the response on March 3, 2022.

#### Protests and Response to SCE 4710-E

#### **Pilot Evaluation**

SCE's proposed pilot evaluation process was protested by TURN and Cal Advocates. In its AL, SCE stated that it "may recommend prioritizing and potentially adjusting research questions to ensure the most critical questions are sufficiently addressed." In its protest, TURN asserted that "[t]his is a clear conflict of interest and is also a violation of D.21-10-012, which established questions that should be addressed by the PIPP evaluation. SCE cannot be given the authority to arbitrarily prioritize or adjust these questions."

Similarly, Cal Advocates argued in its protest that SCE's request to "decide which questions to answer for the evaluation report as well as the ability to potentially modify the questions" is noncompliant with D.21-10-012, as the Decision does not authorize "the IOUs to modify or remove any of the research questions in the evaluation report." In its reply, SCE clarified that it intends to answer all evaluation questions and "would not recommend removing any of the research questions ordered in the Decision," but rather recommended adjustments to questions for clarity only and/or further refinement. To further illustrate, SCE suggested that the question "Did pilot participants avoid uncollectibles or arrearages compared with a control group?" may be modified from a "yes/no" question to "What was the difference (if any) in rate and/or amount of arrearage or uncollectible payments for pilot participants compared to a similar control group?"

<sup>95</sup> SCE AL 4710-E at 22.

<sup>%</sup> TURN's Protest to SCE AL 4710-E Regarding Its PIPP Pilot at 3.

<sup>&</sup>lt;sup>97</sup> Protest of Cal Advocates to SCE AL 4710-E, SCE's PIPP Pilot and Joint Proposal for CCA Participation, at 3.

<sup>&</sup>lt;sup>98</sup> Id.

<sup>&</sup>lt;sup>99</sup> SCE's Reply to Protests of Cal Advocates and TURN and Response of CforAT to Advice 4710-E, Sections I.B and III.B.

<sup>&</sup>lt;sup>100</sup> *Id*.

SCE shall not remove or modify any research questions included in the Decision and shall answer all questions in the evaluation report. All IOUs may consider the inclusion of additional meaningful questions and recommendations in their evaluation plans.

#### **Enrollment Cap**

SCE proposed to limit the participation of PIPP pilot customers who contact SCE's (CCC) to discuss their collections activity to 20% of its participation cap. <sup>101</sup> As proposed, once that 20% participation cap is full, SCE's Energy Advisors would cease offering the PIPP pilot to eligible customers who call in. SCE claimed that this approach would allow customers facing disconnection and calling SCE's CCC to have the opportunity to enroll in the PIPP, while other customers eligible for PIPP would be solicited through CBOs and general outreach for pilot enrollment. Furthermore, SCE claimed that tracking participation across many Energy Advisors would require real-time or near real-time tracking of the participation cap to halt enrollment once the cap is reached, resulting in increased administrative costs for the pilot. SCE stated that its proposed approach would improve the potential value and reliability of the evaluation results, as the participation of this customer segment (i.e., customers who contact the CCC to discuss their collections activity) would not be overrepresented. <sup>102</sup>

In its protest, TURN argued that SCE's proposed 20% participation cap is noncompliant with D.21-10-012, as the Decision required the IOUs to offer to enroll eligible customers in the PIPP before disconnection without prioritizing certain groups of eligible customers over others. <sup>103</sup> In addition, TURN argued that SCE's proposal is unreasonable because the administrative issue raised by SCE would exist whether or not SCE limits enrollment of customers contacting the CCC to 20%. TURN contended that SCE will have to conduct outreach to more customers than available pilot spots and therefore have to turn away customers who wish to enroll when the pilot is full. TURN further reasoned that this is why most IOUs, including SCE, have proposed a waitlist mechanism.

According to TURN, SCE's claim that administrative costs would increase without the proposed 20% participation cap is also unreasonable, as SCE would still need to track

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<sup>&</sup>lt;sup>101</sup> SCE AL 4710-E at 11-12.

 $<sup>^{102}</sup>$  Southern California Edison Company's Reply to Protests of Public Advocates Office and The Utility Reform Network and Response of Center for Accessible Technology to Advice 4710-E, at 7.

<sup>&</sup>lt;sup>103</sup> TURN's Protest to Southern California Edison Company Advice Letter 4710-E Regarding Its Percentage of Income Payment Plan Pilot, at 1.

pilot enrollment regardless of any particular cap allocation by customer segment. Furthermore, TURN strongly disagreed with SCE's statement that "offering the pilot to all eligible customers calling about collections activity will also interfere with the evaluator's ability to inform the potential expansion of the PIPP pilot to a full program." Rather, TURN argued that customers facing disconnection is the exact group that the PIPP program was intended to reach in order to achieve the primary goal of the Disconnections rulemaking: to "reduce disconnections and improve reconnection processes and outcomes for disconnected customers." 105

Cal Advocates also protested SCE's proposal but on different grounds. <sup>106</sup> Specifically, while Cal Advocates contended that the proposal would facilitate the majority of SCE's PIPP enrollment through alternative means (such as CBOs and targeted outreach for CARE and ESAP), Cal Advocates raised the concern that the 2,000 customer minimum in the first six-month enrollment period required by the Decision might not be met given the proposed 20% limit. Accordingly, Cal Advocates recommended that the CPUC authorize SCE to implement its proposed 20% limit for only the first three months of the six-month enrollment period. If SCE does not meet its 2,000 customer enrollment threshold after the first three months of pilot enrollment, the utility's 20% cap would be lifted to enable more enrollment in PIPP to meet this minimum requirement.

On March 3, 2022 SCE filed a reply to the protests of TURN and Cal Advocates. SCE agreed with Cal Advocates' recommended approach to lift its proposed 20% enrollment cap if it cannot meet the enrollment target timeline. In response to TURN, SCE argued that its proposal of capping the enrollment spots offered prior to disconnection is compliant with D.21-10-012 because (1) it complies with the Decision's requirement that each utility's ME&O outreach plan includes offering to enroll eligible customers before disconnection and (2) still maintains consistency with the Decision's other directives or considerations regarding marketing and evaluation.

<sup>&</sup>lt;sup>104</sup> SCE AL 4710-E at 11.

 $<sup>^{105}</sup>$  Assigned Commissioner's Percentage of Income Payment Plan Phase Scoping Memo and Ruling at 1-2.

<sup>&</sup>lt;sup>106</sup> Protest of the Public Advocates Office to Southern California Edison Company's (SCE) Advice Letter 4710-E, Southern California Edison Company's Percentage of Income Payment Plan Pilot and Joint Proposal for Community Choice Aggregator Participation at 4.

<sup>&</sup>lt;sup>107</sup> Southern California Edison Company's Reply to Protests of Public Advocates Office and The Utility Reform Network and Response of Center for Accessible Technology to Advice 4710-E, at 1-2. <sup>108</sup> *Id.* at 6-8.

In addition, SCE contended that its proposal supports gathering data to inform the development of a long-term PIPP program by reserving enrollment spots to low-income customers who make on-time payments, are not in arrears, and do not face disconnections. SCE argued that the premise of a long term PIPP program is to reduce energy burden and increase affordability by allowing customers to pay a predetermined affordable percentage of their monthly income toward their utility bill. SCE explained that, given that it is unlikely that a PIPP program will condition participation based on the degree of a customer's arrearage, if pilot participants are largely customers in arrears, the evaluation results would not correctly reflect the pilot's impact on energy burden, affordability, or bill payment struggles of low-income customers in general. In addition, the purpose of SCE's proposed waitlist is not to address the risk of excess interest from eligible customers but to address the attrition rates that occur with the pilot implementation.

Furthermore, SCE disagreed with TURN's claim that SCE would still incur costs related to training all of its Energy Advisors in SCE's CCC even if SCE's proposed cap is accepted. SCE argued that a 20% cap would create a more manageable number of potential enrollments via phone calls for trained Energy Advisors and could also result in a simple and more manageable approach to track in real-time or near real-time the participation cap in order to cease enrollments once the cap is reached.

This Resolution rejects SCE's proposal to limit the participation of PIPP pilot customers who contact SCE's CCC to discuss collection activities. We agree with TURN that customers who call the CCC to discuss collection activities generally need assistance from the utility and are the target group for PIPP. Cal Advocates request is moot given that we are rejecting SCE's proposed enrollment cap.

## Proposed ME&O Plan

In its response, CforAT requested that SCE clarify various elements of its pilot proposal, including the outreach plan, CBO compensation structure, online and print marketing material accessibility, and estimated costs. CforAT stated that SCE's proposed PIPP ME&O Plan is unclear and requested further information as to how SCE intends to balance enrollment from customers who contact the CCC with other eligible customer segments (i.e., customers in targeted zip codes, CCA customers, and customers with multiple disconnections).<sup>109</sup> SCE replied that the ME&O strategies are included in AL 4710-E to conduct outreach for these additional eligible customer segments. For

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<sup>&</sup>lt;sup>109</sup> CforAT's Response to SCE's Advice Letter 4710-E (Service List R.18-07-005) at 2.

example, outreach will be performed in phases to allow eligible customers an opportunity to apply for and subsequently enroll in the PIPP pilot. SCE also proposed to provide its contracted CBOs with enrollment caps and to work with CBOs to manage continued PIPP pilot enrollments. This Resolution concludes that SCE's AL and Reply sufficiently address CforAT's concern.

#### **CBO** Compensation

SCE proposed to compensate CBOs providing support to its customers enrolled in the PIPP pilot through a flat fee compensation structure for each enrollment and income verification. CforAT stated that this is not an appropriate method as it appears to fail to compensate CBOs for ongoing work after enrollment to support customers throughout the pilot period. CforAT requested clarification that SCE will develop a payment model to ensure that CBOs will be compensated appropriately for their time and effort to enroll eligible customers and provide ongoing support. In its Reply, SCE stated that the CBO compensation model is appropriate as it is consistent with SCE's CARE and FERA capitation pay structure. In addition, SCE argued that D.21-10-012 does not contemplate CBOs supporting PIPP customers throughout the pilot, but requires contracted CBOs to conduct outreach, intake, and enrollment for the pilot.

SCE's explanation of and proposal for CBO compensation is reasonable and in compliance with the CBO compensation requirements of the Decision. The Decision references CARE and/or ESAP as program models for CBOs to provide upfront income verification services for PIPP pilots<sup>115</sup> and authorizes the IOUs to contract with CBOs that currently conduct outreach for ESAP and/or LIHEAP to conduct outreach, intake, and enrollment for the PIPP pilot.<sup>116</sup> Therefore, we approve SCE's proposed CBO compensation model, as it is consistent with the CARE and FERA capitation pay structure.

<sup>&</sup>lt;sup>110</sup> SCE's Reply to Protests of Cal Advocates and TURN and Response of CforAT to AL 4710-E at 3-4.

<sup>&</sup>lt;sup>111</sup> SCE AL 4710-E at 13.

<sup>&</sup>lt;sup>112</sup> CforAT's Response to SCE's AL 4710-E at 2.

<sup>&</sup>lt;sup>113</sup> SCE's Reply to Protests of Cal Advocates and TURN and Response of CforAT to AL 4710-E at 4.

<sup>&</sup>lt;sup>114</sup> SCE's Reply to Protests of Cal Advocates and TURN and Response of CforAT to AL 4710-E at 4.

<sup>&</sup>lt;sup>115</sup> D.21-10-012, Attachment A, at 2.

<sup>&</sup>lt;sup>116</sup> *Id*. at 6.

#### **Customer Communications**

SCE indicated that its website explaining the PIPP pilot will include content in multiple languages and that it will be compliant with Web Content Accessibility Guidelines (WCAG).<sup>117</sup> CforAT requested clarification that the website will meet the standard within the WCAG, which is WCAG 2.1 AA, and be available in-language and in accessible format, including key information in large print for all printed material.<sup>118</sup> In its reply, SCE clarified that at the launch of the PIPP pilot website, the content will meet the minimum WCAG 2.0 compliance standard required by the Web Accessibility Initiative.<sup>119</sup>

As described in AL 4710-E, printed communications sent to all eligible PIPP customers will be in both English and Spanish, which are the appropriate languages identified by SCE and proposed during the working group meetings. <sup>120</sup> Due to increased costs associated with printed large font materials, SCE will not send large-font printed materials to all eligible customers; however, large-font printed materials and application will be available upon request. SCE's proposed in-language communications and clarifications in response to CforAT's request are consistent with the requirements of D.21-10-012.

## Manual Implementation of the PIPP Pilot

CforAT requested more information about why SCE proposed to manually implement the PIPP pilot, given that SCE has engaged in a substantial and lengthy process to update its billing system, and how it developed its estimated costs for the required staffing. <sup>121</sup> In its reply, SCE stated that the decision to implement manual billing was based on the Customer Service Re-Platform (CSRP) system constraints, costs, and timing. <sup>122</sup> The CSRP is not currently configured to apply a dollar cap to monthly billing charges. Additionally, due to the uncertainty of the billing related requirements for the final PIPP pilot and the timing for the pilot start date, SCE would not have enough time to implement a fully automated PIPP pilot. Therefore, SCE proposed to perform the

<sup>118</sup> CforAT's Response to SCE's Advice Letter 4710-E (Service List R.18-07-005), at 2-3.

<sup>121</sup> CforAT's Response to SCE's AL 4710-E at 3.

<sup>&</sup>lt;sup>117</sup> SCE AL 4710-E at 14.

 $<sup>^{119}</sup>$  SCE's Reply to Protests of Cal Advocates and TURN and Response of CforAT to Advice 4710-E at 4-5. As SCE continues to develop the website, it will be updated to "WCAG 2.1 AA".

<sup>&</sup>lt;sup>120</sup> *Id*. at 5.

<sup>122</sup> SCE's Reply to Protests of Cal Advocates and TURN and Response of CforAT to Advice 4710-E, at 5.

billing manually and provided additional information on cost estimates, including required staffing, for the PIPP pilot. 123 SCE disaggregated cost estimates associated with

upfront development versus ongoing processing costs.<sup>124</sup>

In preparing SCE's reply to CforAT's response, SCE discovered inadvertent errors regarding estimates in AL 4710-E. SCE submitted AL 4710-E-A on March 16, 2022 to correct the estimated number of full-time employees (FTEs) required to implement and operationalize the manual billing process. The estimated number of required staff for Billing Operations were corrected from 4 –13 FTEs to 6 FTEs (see the table below). The estimated cost (\$1,180,432) for Billing Operations remains unchanged.

Table 12: Updated Estimated Costs for SCE's Proposed PIPP Pilot

| Budget Item                         | <b>Estimated Cost Over Life of the Pilot</b> |  |
|-------------------------------------|--|--|
| Customer Bill Subsidy               | \$768,000 to \$11,136,000                    |  |
| Administrative and Implementation   |  |  |
| • Program Administration (1.2 FTEs) | \$581,000                                    |  |
| Billing Operations (6 FTEs)         | \$1,180,432                                  |  |
| Income Verification Processing      | \$200,000                                    |  |
| Marketing and Outreach to Pilot     | \$250,000                                    |  |
| Customers                           |  |  |
| Measurement and Outreach to Pilot   | \$350,000 to \$500,000                       |  |
| Customers                           |  |  |
| Total                               | \$3,329,432 to \$13,847,432                  |  |

We approve SCE's proposal to manually implement the PIPP pilot.

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<sup>&</sup>lt;sup>123</sup> *Id* at 5-6.

<sup>&</sup>lt;sup>124</sup> Development costs are inclusive of developing the robotic and billing calculation tools, developing the processes associated with properly applying capped charges and received payments to SCE's revenue reporting system, and training the resources who will be leveraging the process and tools to manually bill customers each month. Processing costs are inclusive of the ongoing labor costs required to bill PIPP pilot customers on a monthly basis.

<sup>&</sup>lt;sup>125</sup> SCE AL 4710-E-A at 2.

#### Response to PG&E 4569-G/6493-E and Reply

#### **Exclusion of Budget Billing Customers**

PG&E proposed to exclude customers enrolled in Budget Billing from the PIPP pilot since they are "not the population of customers targeted for assistance from the PIPP Program (e.g. those who are struggling to make on-time payments)." PG&E explained that only customers with a history of timely payments are eligible for Budget Billing. Therefore, Budget Billing customers have a lower risk of being disconnected compared to customers not enrolled in Budget Billing. In addition, Budget Billing customers already experience a fixed bill (though subject to periodic adjustment), similar to the customers who will enroll in the PIPP pilot. Therefore, Budget Billing and PIPP are mutually exclusive.

CforAT requested clarification on PG&E's proposal to exclude Budget Billing customers. <sup>127</sup> If PG&E proposed to exclude Budget Billing customers who otherwise meet the pilot eligibility, CforAT objected because "it is not appropriate to penalize customers who have been making attempts to manage their energy bills from participation in the PIPP if they are otherwise eligible." <sup>128</sup> In its reply, PG&E explained that far more customers are eligible for PIPP than the pilot can support, as noted in AL 4569-G/6493-E. <sup>129</sup> Therefore, PG&E intends to prioritize the limited PIPP enrollment slots to customers that most need the benefits of PIPP. Budget Billing customers are not part of that demographic by definition because, in order to be eligible for Budget Billing, customers are required to make regular on-time payments.

This Resolution approves PG&E's proposal.

#### PG&E's ME&O Plan

CforAT sought additional clarification as to how PG&E proposed to send enrollment information to eligible customers in "waves" and how to develop a targeting plan to ensure the enrollment process is as equitable as possible. Additionally, CforAT requested clarification on balancing the enrollment of individuals from the targeted zip

<sup>&</sup>lt;sup>126</sup> PG&E AL 4569-G/6493-E at 3.

<sup>&</sup>lt;sup>127</sup> CforAT's Response to PG&E's Advice Letter 4569-G/6493-E (Service List R.18-07-005) at 2.

<sup>&</sup>lt;sup>128</sup> *Id*. at 2.

 $<sup>^{129}</sup>$  PG&E's Reply to CforAT to PG&E's AL 4569-G/6493 at.1-2.

<sup>&</sup>lt;sup>130</sup> *Id.* at 2.

codes with those eligible based on other criteria adopted by the Commission.<sup>131</sup> Lastly, CforAT requested that PG&E confirm that outreach will be conducted in-language as appropriate based on the target zip codes and that material will be available in accessible formats, including key information in large print in web-based and non-web-based information.

In its reply, PG&E stated that it intends to enroll eligible and interested customers on a first come, first served basis in a way that is consistent with the Decision. PG&E stated that, based on the proposed ME&O plan and the differences in bundled and unbundled customers, it is likely that PG&E will have a diverse PIPP population. For example, 41% of the maximum PIPP participants will be allocated to the six CCA territories participating in PIPP. In addition, PG&E confirmed that it plans to provide accessible outreach materials in languages appropriate for the areas targeted as well as multiple enrollment channels, including online and over the phone, as well as through a response card, and CBO outreach. We find that PG&E's ME&O plan is consistent with the Decision's directives and its reply sufficiently addresses CforAT's specific requests for clarification.

## CBO Compensation

CforAT asserted that PG&E's plan for CBO support for PIPP customers is unclear and requested confirmation that all CBOs expected to provide support for PIPP customers during the pilot will be provided with appropriate compensation for their time and effort to effectuate the program. Consistent with the Decision, PG&E confirmed in its reply that it plans to compensate CBOs for assisting with education and enrollment into the PIPP pilot. 134

## **Anticipated Cost**

CforAT argued in its response that PG&E's discussion of anticipated costs is unclear. In AL 4569-G/6493-E, PG&E stated that it expects to incur incremental administrative expenses, and further indicated that it "may incur incremental capital expenditures to implement the PIPP pilot." CforAT requested additional information about the type

<sup>&</sup>lt;sup>131</sup> *Id.* at 2.

<sup>&</sup>lt;sup>132</sup> PG&E's Reply to CforAT to PG&E's AL 4569-G/6493 at 2-3.

<sup>&</sup>lt;sup>133</sup> CforAT's Response to PG&E's Advice Letter 4569-G/6493-E (Service List R.18-07-005) at 3.

<sup>&</sup>lt;sup>134</sup> PG&E's Reply to CforAT to PG&E's AL 4569-G/6493 at 3.

<sup>&</sup>lt;sup>135</sup> PG&E AL 4569-G/6493-E at 17.

of capital expenditures associated with pilot implementation and, in the absence of substantial additional information from PG&E, would oppose the designation of any implementation costs as capital expenditures.<sup>136</sup>

In its reply, PG&E indicated that "PG&E's accounting policies will be applied to the incremental costs recorded to the PIPPMAs to determine expense or capitalization treatment," further clarifying that those policies apply to "property, plant and equipment as well as *computer software*." PG&E will need specific computer software to accommodate PIPP in its billing system and therefore envisions that a portion of those costs will receive capital treatment. Furthermore, PG&E noted that these expenditures will be included in the memorandum account and be subject to a reasonableness review. Therefore, the CPUC and other stakeholders will have an opportunity to provide feedback if they disagree with the incurred costs once PG&E files for cost recovery. The additional information on the identification and treatment of implementation costs provided by PG&E is consistent with the requirements of the Decision.

#### Response to SDG&E 3941-E/3058-G and Reply

#### SDG&E's ME&O Plan

CforAT filed a response to SDG&E 3941-E/3058-G and stated that SDG&E's ME&O plan is unclear and requested further information as to how SDG&E intends to conduct effective outreach while balancing enrollment from the various eligible customer groups. CforAT also requested clarification that the proposed PIPP website will be fully accessible in compliance with WCAG 2.1 AA standards, and that all other forms of outreach will be available in-language and in accessible formats. Finally, CforAT requested information about SDG&E's plan, if any, to develop a wait list or other mechanism for addressing customer interest in PIPP after the pilot enrollment slots are allocated.

In its reply,<sup>139</sup> SDG&E stated that it intends to initially use a targeted ME&O plan to reach the most vulnerable customers in its service territory, including customers enrolled in the CARE program that have been disconnected two or more times in the

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 $<sup>^{136}</sup>$  Cfor AT's Response to PG&E's Advice Letter 4569-G/6493-E (Service List R.18-07-005) at 3.

<sup>&</sup>lt;sup>137</sup> PG&E's Reply to CforAT to PG&E's AL 4569-G/6493 at 3.

<sup>&</sup>lt;sup>138</sup> CforAT's Response to SDG&E Advice Letter 3941-E/3058-G (Service List R.18-07-005) at 2.

<sup>&</sup>lt;sup>139</sup> SDG&E's Reply to Response of Joint Advice Letter 3941-E/3058-G et al. at 2.

year before the pandemic. SDG&E also intends to reach out to potential eligible participants in the proposed zip codes and will monitor enrollment status across its service territory to determine whether additional outreach tactics are necessary (i.e., targeted outbound calls) to enroll more customers in PIPP. Additionally, SDG&E explained that it will utilize software to ensure the PIPP website is in compliance with ADA, Section 508 and WCAG 2.1. SDG&E will provide communications and enrollment materials in English and Spanish with key information in accessible formats including large print. Finally, SDG&E does not intend to implement a waitlist after the initial enrollment slots are allocated.

The CPUC finds SDG&E's ME&O proposal, including the in-language and accessible formats, compliant with the Decision. However, SDG&E did not provide a rationale as to why it does not intend to implement a waitlist strategy, like other IOUs. As SCE noted, like the CARE program, the PIPP pilot is likely to experience attrition over time. To ensure that pilot participation remains at or close to the enrollment cap as well as to ensure adequate sample data for pilot evaluation, the CPUC directs SDG&E to implement a waitlist strategy to ensure alignment across all IOU pilots. Mirroring SCE's proposed waitlist which has slots equal to its enrollment cap, SDG&E should establish a waitlist equal to its enrollment cap (1,000 customers).

## SDG&E's Plan for CBO Support

CforAT sought information about compensation for CBOs that support the implementation of the PIPP pilot. <sup>140</sup> In addition, CforAT requested clarification that SDG&E will appropriately engage and compensate CBOs for their time and effort to effectuate the program, including work enrolling eligible customers.

SDG&E replied that it plans to leverage a select list of CBOs within its Energy Solutions Partner Network as well as CBOs that provide income verification. Compensation will be provided to align with CBO efforts to effectuate the program in terms of (1) enrollment and income verification based on a stipend, and (2) general outreach in specific zip codes and communities based on formal agreements and up-front funding amounts.<sup>141</sup>

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 $<sup>^{140}</sup>$  Cfor AT's Response to SDG&E Advice Letter 3941-E/3058-G at 2.

<sup>&</sup>lt;sup>141</sup> SDG&E's Reply to Response of Joint Advice Letter 3941-E/3058-G et. al. at 2.

SDG&E's plan to engage and compensate CBOs are consistent with the directives of the Decision.

## Protest and Response to SoCalGas AL 5936

## Reserving Enrollment Spaces

SoCalGas proposed to reserve 500 enrollment spaces to eligible customers subject to disconnection. TURN protested as "SoCalGas does not provide any support for its proposal to limit enrollment of eligible customers facing disconnection to 500." In addition, TURN stated that SoCalGas's proposal is noncompliant with D.21-10-012. Like SCE's proposal of limiting 20% of pilot spaces to customers who contact SCE's customer service center to discuss collection activities, SoCalGas's proposal of limiting enrollment should also be rejected according to TURN.

In its reply, SoCalGas clarified that it proposed to *reserve*, not limit, 500 spaces to customers subject to disconnection.<sup>144</sup> SoCalGas explained that, "[g]iven that enrollment in the PIPP pilot is on a first come, first served basis, absent this reservation of 500 spaces, there would be a risk that without this allocation, customers subject to disconnection would not be offered the PIPP pilot program if the utility had reached its PIPP pilot participant cap." This Resolution finds SoCalGas's clarification reasonable and approves its proposal to reserve pilot spaces for most in-need customers.

#### Plan for Customer Outreach and Enrollment

CforAT requested information on customer outreach and enrollment, specifically how to ensure that customers in the various eligibility categories all receive information and have the opportunity to enroll. CforAT also requested additional detail on how SoCalGas will manage communications if the number of customers expressing interest in PIPP exceeds the available spots. In addition, CforAT requested confirmation that outreach will be conducted in-language as appropriate based on the target zip codes and that material will be available in accessible formats, including key information in large print as part of all materials. According to CforAT, all information provided online should meet WCAG 2.1 AA web accessibility standards.

<sup>&</sup>lt;sup>142</sup> SoCalGas AL 5936 at 10.

 $<sup>^{143}</sup>$  TURN's Protest to Southern California Gas Company AL 5936 Regarding Its Percentage of Income Payment Plan Pilot at 1  $\,$ 

<sup>&</sup>lt;sup>144</sup> Reply to Protest of SoCalGas Advice No. (AL) 5936 - Southern California Gas Company's Percentage of Income Payment Plan (PIPP) Pilot Program, Pursuant to Decision (D.) 21-10-012 at 2.

<sup>&</sup>lt;sup>145</sup> CforAT's Response to SoCalGas Advice 5936, at 2.

In its reply, SoCalGas provided additional information as requested in CforAT's Response. 146 SoCalGas states that it plans to market the PIPP pilot to the 20 targeted zip codes with the highest rates of recurring disconnections prior to the disconnections moratorium. SoCalGas will target CARE customers that have experienced disconnection in Phase 1 and target non-CARE customers that have experienced disconnection and who may be eligible for CARE in Phase 2. The methods of communication will include email and direct mail, depending on customer preference. Mirroring best practices utilized in other implementation efforts such as the Arrearage Management Plan, SoCalGas plans to send PIPP communications and enrollment materials in English and Spanish. In addition, SoCalGas proposed to provide PIPP key information in additional languages on <a href="www.socalgas.com">www.socalgas.com</a>. SoCalGas also confirmed that large font format in compliance with WCAG 2.1 AA web accessibility will be available to customers. This Resolution approves SoCalGas's proposed plan.

### SoCalGas Plan for CBO Support for PIPP Customers

CforAT requested information about the form and amount of compensation that will be provided to the CBOs supporting customers who are enrolled in the PIPP pilot.<sup>147</sup>

In its reply, SoCalGas clarified that CBO compensation will be based on feedback by each respective CBO to the utility, based on the number of resources and funding required. Currently, SoCalGas CBOs are compensated based on agreements recorded in Memorandum of Understanding Agreement (MOU) documents. Separate MOUs for the PIPP pilot will be developed and agreed upon based on general terms and conditions, the scope of work for each CBO, organization overview, goals, objectives, compensation schedule, and reporting.

SoCalGas's plan for CBO support is consistent with the directives of the Decision.

<sup>&</sup>lt;sup>146</sup> Reply to Protest of SoCalGas Advice No. (AL) 5936 - Southern California Gas Company's Percentage of Income Payment Plan (PIPP) Pilot Program, Pursuant to Decision (D.) 21-10-012, at 3.

<sup>&</sup>lt;sup>147</sup> CforAT's Response to SoCalGas Advice 5936 at 2.

<sup>&</sup>lt;sup>148</sup> Reply to Protest of SoCalGas Advice No. (AL) 5936 - Southern California Gas Company's Percentage of Income Payment Plan (PIPP) Pilot Program, Pursuant to Decision (D.) 21-10-012, at 4.

#### **DISCUSSION**

The CPUC has reviewed the IOUs' ALs and party protests and finds that anything not specifically addressed below is in compliance with the directives of D.21-10-012, Attachment A.

#### **Pilot Evaluation**

SCE's proposed pilot evaluation process was protested by TURN and Cal Advocates. Both argued that SCE does not have the authority to prioritize or adjust the research questions ordered in D.21-10-012. In its reply, SCE clarified that it intends to answer all evaluation questions and "would not recommend removing any of the research questions ordered in the Decision," but rather recommended adjustments to questions for clarity only and/or further refinement. <sup>149</sup> To further illustrate, SCE suggested that the question "Did pilot participants avoid uncollectibles or arrearages compared with a control group?" may be modified from a "yes/no" question to "What was the difference (if any) in rate and/or amount of arrearage or uncollectible payments for pilot participants compared to a similar control group?" <sup>150</sup>

SCE shall not remove or modify any research questions included in the Decision and recognizes that SCE will answer all questions in the evaluation report. All IOUs may consider the inclusion of additional meaningful questions and recommendations in their evaluation plans, such as the above example offered by SCE to better inform long-term PIPP program design, but may not exclude any question in the Decision.

#### **Customer Enrollment**

TURN protested SCE's proposal to limit PIPP participation to customers who contact SCE's CCC to discuss collection activities to 20%. TURN argued that the Decision required the IOUs to offer to enroll eligible customers in the PIPP before disconnection without prioritizing certain groups of eligible customers over others. <sup>151</sup> In addition, TURN argued that customers facing disconnection is the exact group that the PIPP program was intended to reach in order to achieve the primary goal of the Disconnections rulemaking to reduce disconnections. In it reply, SCE argued that its

<sup>&</sup>lt;sup>149</sup> SCE's Reply to Protests of Cal Advocates and TURN and Response of CforAT to Advice 4710-E, Sections I.B and III.B.

<sup>&</sup>lt;sup>150</sup> Id.

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<sup>&</sup>lt;sup>151</sup> TURN's Protest to Southern California Edison Company Advice Letter 4710-E Regarding Its Percentage of Income Payment Plan Pilot, at 1.

proposal of capping the enrollment spots offered prior to disconnection is compliant with D.21-10-012 because (1) it complies with the Decision's requirement that each utility's ME&O outreach plan include offering to enroll eligible customers before disconnection and (2) still maintains consistency with the Decision's other directives or considerations regarding marketing and evaluation.<sup>152</sup> In addition, the proposal supports gathering data to inform the development of a long-term PIPP program by reserving enrollment spots to low-income customers who make on-time payments, are not in arrears, and do not face disconnections.

The CPUC rejects SCE's arguments and rejects SCE's proposal to limit the participation of PIPP pilot customers who contact SCE's CCC to discuss collection activities. We agree with TURN that customers who call the CCC to discuss collection activities generally need assistance from the utility and are the target group for PIPP, as do customers that reach out through other means. We agree that it is equally important to offer customers who faced multiple disconnections or live in disadvantaged communities the opportunity to enroll in the PIPP pilot and equally important to enroll customers through other ME&O efforts beside the CCC. In providing equal opportunity for all potentially eligible customers to participate in the program, we find no reason to require a limitation as to any specific group of customers. SCE is the only IOU that proposed such an enrollment cap with the assertion that it would ensure a balanced, unbiased evaluation result of the PIPP pilot. We disagree with this assertion, and disallow such variation.

CforAT requested clarification on PG&E's proposal to exclude Budget Billing customers. <sup>153</sup> If PG&E proposed to exclude Budget Billing customers who otherwise meet the pilot eligibility, CforAT objected because "it is not appropriate to penalize customers who have been making attempts to manage their energy bills from participation in the PIPP if they are otherwise eligible." <sup>154</sup> In its reply, PG&E explained that far more customers are eligible for PIPP than the pilot can support, as noted in AL 4569-G/6493-E. <sup>155</sup> Therefore, PG&E intends to prioritize the limited PIPP enrollment slots to customers that most need the benefits of PIPP. Budget Billing customers are not part of that demographic by definition because, in order to be eligible for Budget Billing, customers are required to make regular on-time payments.

<sup>153</sup> CforAT's Response to PG&E's Advice Letter 4569-G/6493-E (Service List R.18-07-005) at 2.

<sup>&</sup>lt;sup>152</sup> *Id.* at 6-8.

<sup>&</sup>lt;sup>154</sup> *Id*. at 2.

<sup>&</sup>lt;sup>155</sup> PG&E's Reply to CforAT to PG&E's AL 4569-G/6493 at.1-2.

The CPUC approves PG&E's proposal of excluding Budget Billing customers from the PIPP pilot. We find reasonable PG&E's proposal targeting customers who cannot make regular payments and who are at high risk of disconnection. Given the limited number of slots for the pilot, it is appropriate to prioritize the most in-need customers to help them manage their energy bills and avoid disconnections.

In comments, SCE, SoCalGas, and SDG&E agreed with PG&E's proposal and made the same request to exclude customers on levelized payment plans from participating in the PIPP pilots. As discussed further below, we approve the IOUs requests.

SoCalGas proposed to reserve 500 enrollment spaces to eligible customers subject to disconnection. TURN protested as "SoCalGas does not provide any support for its proposal to limit enrollment of eligible customers facing disconnection to 500." Is In its reply, SoCalGas clarified that it proposed to *reserve*, not limit, 500 spaces to customers subject to disconnection. SoCalGas explained that, "[g]iven that enrollment in the PIPP pilot is on a first come, first served basis, absent this reservation of 500 spaces, there would be a risk that without this allocation, customers subject to disconnection would not be offered the PIPP pilot program if the utility had reached its PIPP pilot participant cap." Given that TURN's protest was based on limiting, rather than reserving, enrollment spaces, the CPUC approves SoCalGas's proposal of reserving 500 spaces in its PIPP pilot to customers subject to disconnection.

In its comments, SCE requested approval to implement a similar reservation process as proposed by SoCalGas by reserving 10%, or 400 of SCE's total participation cap to customers that are subject to disconnection and call the CCC. As discussed further below, we agree with the shared reasoning of SCE and SoCalGas and approve SCE's request to implement the 10% reservation process for the pilot.

### Proposed ME&O Plans

In response to the IOUs' ALs, CforAT requested information as to how the IOUs will balance pilot enrollment from various ME&O channels, including customers in target zip codes, CCA customers, customers with multiple disconnections, and CBO outreach.

<sup>&</sup>lt;sup>156</sup> SoCalGas AL 5936 at 10.

 $<sup>^{157}</sup>$  TURN's Protest to Southern California Gas Company AL 5936 Regarding Its Percentage of Income Payment Plan Pilot at  $1\,$ 

<sup>&</sup>lt;sup>158</sup> Reply to Protest of SoCalGas Advice No. (AL) 5936 - Southern California Gas Company's Percentage of Income Payment Plan (PIPP) Pilot Program, Pursuant to Decision (D.) 21-10-012 at 2.

CforAT also requested clarification from the IOUs as to whether the dedicated PIPP websites and printed materials for the PIPP pilots will be available in-language and in accessible format.

The IOUs provided information and clarification in their Replies. The CPUC finds the ME&O components explained in the Replies compliant with the Decision and approves the IOUs' proposed ME&O plans.

## **CBO Compensation**

CforAT responded to all four ALs requesting more information for the compensation structure provided to the CBOs that will support marketing, intake, and ongoing enrollment for the PIPP pilot. SCE proposed to compensate CBOs providing support for its customers enrolled in the PIPP pilot through a flat fee compensation structure for each enrollment and income verification. This is consistent with SCE's CARE and FERA capitation pay structure. PG&E proposed to compensate CBOs for assisting with education and enrollment into the PIPP pilot. SDG&E stated that it will engage and compensate CBOs for their time and effort to effectuate the program, including work enrolling eligible customers.

The Decision requires that (1) utilities contract with CBOs to provide upfront income verification services for PIPP pilots during pilot intake and enrollment if such CBOs currently provide upfront income verification services for CARE and/or ESAP; and (2) the PIPP pilots will rely on the CARE income reverification processes and will not have separate income reverification requirements. The Decision did not specify a compensation structure for contracted CBOs. The CPUC finds the IOUs' proposed CBO support compliant with the Decision.

# Waiver for Central Coast Community Energy (CCCE) to Participate in PIPP

D.21-10-012 authorizes the participation of CCAs in a utility's PIPP Pilot if participating CCAs meet certain requirements and notifies the utility with a copy to the service list within 30 days of the effective date of the decision.<sup>159</sup> CCAs that opt to participate in the PIPP pilot must do the following: (1) notify the utility (with a copy to the service list of the Disconnections Rulemaking, R.18-07-005) within 30 days of the effective date of the Decision, (2) participate in the PIPP working group, and (3) jointly submit with utility a

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<sup>&</sup>lt;sup>159</sup> D.21-10-012, Attachment A, 5.Community Choice Aggregators (CCAs).

consolidated Tier 3 AL within 120 days of the Decision to propose a targeted enrollment level, eligible high disconnection zip codes, an ME&O plan, and a proposed budget.

CCCE did not timely serve its intent to participate in SCE's AMP as of the effective date of the Decision. In AL 4710-E, SCE and CCCE jointly requested a waiver for CCCE to participate in the PIPP pilot for the following reasons. First, CCCE launched CCA service on October 1, 2021, a week before the Decision's effective date of October 7, 2021. Second, CCCE has met all other requirements for a CCA to participate in the PIPP pilot. Third, since its launch, CCCE has served intent to participate in AMP on December 13, 2021 and is currently participating in AMP. Because the timeframe was short for CCCE to timely serve its intent to participate in AMP and that CCCE has met all other requirements for a CCA to participate in the PIPP pilot, the CPUC approves this waiver request. The waiver is not precedential and only applies to CCCE and this pilot at this time.

### Statewide Electric and Gas Bill Caps

D.21-10-012 requires the utilities to include a proposal for splitting bill caps for electric and gas service separately. <sup>161</sup> The electric and gas bill splits for two different groups of climate zones should be based on the average annualized CARE customer bill for electricity and gas. However, all IOUs supported a statewide PIPP bill cap split of 75/25 to electric/gas bills, regardless of the climate zones of which electric and gas services are provided. PG&E argued that after reviewing the analysis of CARE customers within each IOU's territory, it became apparent that the electric/gas commodity split was fairly similar. <sup>162</sup> Second, a statewide bill split would mitigate any possible confusion for customers served by two IOUs. Third, adopting the 75/25 ratio approach would mirror the existing process of the CARE guidelines, which are set statewide rather than specific to each IOU. The CPUC finds the arguments above reasonable and approves the statewide electric and gas bill caps split of 75 percent and 25 percent for all IOUs.

# Annual Update on Bill Caps

D.21-10-012 required utilities update bill caps annually to reflect current income guidelines concurrently with CARE program income guideline updates, provided that

<sup>162</sup> PG&E AL 4569-G/6493-E, at 9-10.

<sup>&</sup>lt;sup>160</sup> SCE AL 4710-E, at 16.

<sup>&</sup>lt;sup>161</sup> D.21-10-012, at 5.

D.21-10-012, at 3.

bill caps will not be adjusted during the first six months after the pilots are launched. 163 Accordingly, PG&E proposed to file a subsequent Tier 1 AL to reflect the appropriate bill caps based on the June 1, 2022 updated CARE income guidelines. The CPUC finds the Tier 1 AL filing appropriate for the IOUs to update bill caps aligned with the updated CARE program guideline. The IOUs should file Tier 1 AL(s) to update the bill caps aligned with the June 1, 2022 CARE income guidelines within 30 days of the effective date of this Resolution. StartingIn addition, we approve PG&E's proposal (as describe in 2023 its comments on this Draft Resolution and discussed further below) that, starting in 2024 and through the conclusion duration of the PIPP pilot, IOUs should annually file Tier 1 AL to update the bill caps aligned will bundle the updated PIPP bill caps within the same Tier 1 AL filing that updates the CARE income guidelines within 30 days of the date updated CARE income guidelines are published.

#### **COMMENTS**

Public Utilities Code section 311(g)(1) provides that this Resolution must be served on all parties and subject to at least 30 days public review. Any comments are due within 20 days of the date of its mailing and publication on the Commission's website and in accordance with any instructions accompanying the notice. Section 311(g)(2) provides that this 30-day review period and 20-day comment period may be reduced or waived upon the stipulation of all parties in the proceeding.

The 30-day review and 20-day comment period for the draft of this resolution was neither waived nor reduced. Accordingly, this draft resolution was mailed to parties for comments and will be placed on the Commission's agenda no earlier than 30 days from today.

The CPUC received five sets of party comments: four from the individual IOUs, and one filed jointly by several CCAs in PG&E territory, including East Bay Community Energy, Marin Clean Energy, Pioneer Community Energy, and Redwood Coast Energy Authority (collectively, "Joint CCAs"). The comments addressed specific aspects of the Draft Resolution and are discussed in detail below.

# **Updating PIPP Bill Caps**

PG&E, SCE, SoCalGas, and SDG&E sought clarification on the requirement of annually updating PIPP bill caps to align with CARE income guidelines. OP 4 of the Resolution

<sup>163</sup> D.21-10-012, Attachment A at 5.

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requires the IOUs to (1) file a Tier 1 AL within 30 days of the passage of the Resolution, based on the June 1, 2022 updated CARE income guidelines and, (2) file an AL every year within 30 days of the publication of updated CARE income guidelines. However, SCE, SoCalGas, and SDG&E noted in their comments that D.21-10-012 provides that "bill caps will not be adjusted during the first six months after the pilots are launched." <sup>164</sup>

As directed by OP 4, the PIPP bill caps will be updated within 30 days of the passage of the Resolution and again shortly after the publishing of the 2023 CARE income guidelines in June 2023. The two updates will occur within six months and therefore will conflict with D.21-10-012. In addition, PG&E suggested that two bill cap updates within a few months would negatively impact the customer experience and cause customer confusion. To address this concern, SCE and SoCalGas proposed that the Tier 1 AL updating the PIPP bill caps would take place 30 days following the updated June 2023 CARE income guidelines. However, as an alternative, PG&E proposed that the initial PIPP bill caps (filed within 30 days of the passage of this Resolution) remain in place until the annual CARE income guidelines are updated on June 1, 2024. Moreover, beginning in 2024 and through the duration of the PIPP pilot, PG&E proposed to bundle the updated PIPP bill caps within the same Tier 1 AL filing that updates the CARE income guidelines.

The CPUC agrees with PG&E's reasoning. In order to meet the requirements of D.21-10-012 and to prevent customer confusion through frequent bill cap changes, we direct the IOUs to: (1) file a Tier 1 AL to establish PIPP bill caps within 30 days of the passage of this Resolution and, (2) starting in 2024 and through the duration of the PIPP pilot, bundle the updated PIPP bill caps within the same Tier 1 AL filing that updates the CARE income guidelines around April 30 each year. Bundling the AL filings with CARE income guidelines update will also reduce the administrative burden for the CPUC and the IOUs. In their annual AL filing starting in 2024, the IOUs shall establish PIPP bill caps with the same effective dates as CARE income guidelines – from June 1 to May 30 of the following year.

### **Exclusion of Budget Billing Customers**

In comments, SCE, SoCalGas, and SDG&E agreed with PG&E's proposal that customers on levelized payment plans ("Budget Billing") should be excluded from participating in the PIPP pilot to prioritize customers who have a higher risk of disconnection and most

<sup>164</sup> D.21-10-012, Attachment A, p.5.

need the benefits of the PIPP pilot. The three IOUs requested approval to implement PG&E's proposal and exclude customers on levelized payment plans from participating in the PIPP pilot. In addition, SDG&E proposed that a customer who meets PIPP pilot eligibility and is enrolled in SDG&E's Level Pay Plan will need to unenroll from the Level Pay Plan before submitting their application for enrollment. SDG&E proposed to train customer service representatives to answer any enrollment questions a customer may have as well as to include a description of this use case on the sdge.com website for reference.

We agree with these proposals to exclude customers on levelized payment plans from participating in the PIPP pilots, as this group of customers is not part of the target pilot population that is at high risk of disconnection. Furthermore, in the interest of ensuring uniformity across PIPP pilot programs and customer engagement where feasible, we direct all IOUs to provide similar descriptions on their websites and train customer service representatives to provide necessary enrollment information to customers.

### Customers Enrolled in CARE via Public Assistance Programs

SCE requested clarification on customer eligibility and proposed that CARE customers with reported household income of more than 200% of Federal Poverty Guidelines (FPG) are not eligible to participate in the PIPP pilot. D.21-10-012 concluded that the PIPP pilot should align with CARE income eligibility criteria (200% of FPG). However, the Decision does not specify PIPP eligibility as it relates to customers who enroll in CARE via public assistance programs. SCE observed that since a customer can enroll in CARE based on any household member that is participating in a public assistance program, it may be possible that when a CARE customer applies for PIPP, they may report a total household income that exceeds 200% of FPG. Pursuant to D.21-10-012, SCE proposed that such customers who report household income exceeding the PIPP income eligibility upper limit should be notified that they are not eligible for PIPP enrollment. We agree with SCE's reasoning and interpretation of D.21-10-012, and therefore direct the IOUs to notify CARE customers with incomes in excess of the 200% of FPG threshold that they may not participate in the PIPP pilot.

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<sup>&</sup>lt;sup>165</sup> D.21-10-012 at 16.

## Power Saver Rewards Program

The Decision excludes customers from participating in the PIPP pilot if the customer is enrolled in any other pilot. 166 SCE noted that, pursuant to OP 28 of D.21-12-015, all eligible CARE and FERA customers were defaulted into the Power Saver Rewards Program, the Emergency Load Reduction Program (ELRP) pilot. SCE stated that this default requirement significantly reduces and potentially eliminates the entire population of CARE customers that would otherwise be eligible to participate in the PIPP pilot. Therefore, SCE proposed to allow Power Saver Rewards customers to opt out of the ELRP pilot in order to enroll into SCE's PIPP pilot. The CPUC agrees with SCE's reasoning, approves this proposal, and directs all IOUs to provide these customers to opt out of the ELRP program and opt in to the PIPP pilot.

## Reserving Pilot Spaces for Customers Subject to Disconnection

SCE requested approval to implement a similar reservation process as proposed by SoCalGas by reserving 10%, or 400 of SCE's total participation cap (exclusive of the participating CCA enrollment caps) to customers that are subject to disconnection and who may call into SCE's CCC to receive information about customer assistance programs. SCE agreed with SoCalGas that reserving PIPP enrollment spaces to customers at risk of disconnection is reasonable and would ensure a certain amount of customers most in need would have the opportunity to participate in the PIPP pilot before the participation cap is reached. We agree with the shared reasoning of SCE and SoCalGas, and approve SCE's request to implement the 10% reservation process for SCE's PIPP pilot.

### **Incremental Administrative Costs of CCAs and Cost Recovery**

Four CCAs in PG&E's territory (EBCE, MCE, Pioneer, and RCEA, collectively, "Joint CCAs") filed comments and requested modification of the Resolution to address cost recovery for incremental administrative costs borne by CCAs. While D.21-10-012 provided clear direction on cost recovery of incremental administrative costs for utilities, it did not explicitly address cost recovery of incremental administrative costs for CCAs. The Decision directed utilities to record all incremental administrative costs in new PIPP Memorandum Accounts which will be subject to review for reasonableness. <sup>167</sup> Incremental administrative costs of the PIPP pilots, as defined by the Decision, are those costs that are incurred solely for the purpose of implementing the

<sup>167</sup> D.21-10-012 at 3 and 67.

<sup>&</sup>lt;sup>166</sup> D.21-10-012, Attachment A, p.1.

PIPP pilots and *do not include costs* that would have been incurred in the course of administering the CARE program or other existing responsibilities of the utilities or CCAs. <sup>168</sup>

In addition, the Decision stated that "[i]f a CCA in its service territory opts to participate, the utility will propose a CCA cost recovery proposal consistent with the AMP Resolution E-5114 in its PIPP Advice Letter."169 According to Joint CCAs, in the case of SCE and SDG&E, cost recovery for CCAs is very similar to the AMP Resolution approach since the incremental CCA administrative burden has been fully assumed by the utility. However, Joint CCAs asserted that this not the case for PG&E, and proposed separate ME&O plans and budgets in the PIPP AL.<sup>170</sup> In their comments, Joint CCAs noted that there are no incremental administrative and infrastructure costs for CCAs under the AMP approach which can be applied to the PIPP pilot. Therefore, Joint CCAs recommended that the Resolution be modified to explicitly address cost recovery for incremental PIPP administrative costs as follows: (1) the review and approval process be finalized as part of the Working Group process, or (2) that the cost recovery process be incorporated in the evaluation of the PIPP pilot process, or (3) through a separate Tier 2 AL process where such costs can be reviewed for reasonableness such as the CCAs annual budget AL filing for cost recovery under the Disadvantaged Communities Green Tariff (DAG-GT) and Community Solar Green Tariff (CSGT) programs. 171

We agree with Joint CCAs assertion that D.21-10-012 allowed participating CCAs to propose a pilot budget,<sup>172</sup> and that the AMP Resolution (E-5114) approach to cost recovery for CCA incremental administrative costs do not necessarily apply to the PIPP pilot in light of the purported distinction between costs borne before versus after billing. D.21-10-012 required the evaluation report to address questions about pilot

<sup>169</sup> *Id*, at 82.

<sup>&</sup>lt;sup>168</sup> *Id*, at 66.

<sup>&</sup>lt;sup>170</sup> It appears that participating CCAs in SCE's territory will not have separate administrative costs because "[d]ue to the small participation cap, all of the participating CCAs have elected not to propose their own budget and therefore defer to SCE's proposed PIPP pilot budget." (SCE AL 4710-E at 19-20.) Like SCE, SDG&E's participating CCAs also did not propose separate pilot budgets for planned administration and billing system (SDG&E AL 3941-E/3058-G, Attachment C, Table G). It is expected the combined administrative costs will be recorded in the PIPP Memorandum Account.

<sup>171</sup> Resolution E-5125 ordered administrators of the DAC-GT and CSGT programs to submit a Tier 2 annual budget AL to ensure the proposed annual budgets receive proper scrutiny and are reviewed for reasonableness. See Resolution E-5127, p.7,

administration costs and controlling program costs.<sup>173</sup> Therefore, of the options proposed by the Joint CCAs, we find it reasonable and preferable to review CCA administrative costs in the establish a Tier 2 AL process in order to provide the CPUC and parties the opportunity to review reasonable costs related to CCAs pilot implementation. Accordingly, we direct participating CCAs that incur incremental administrative costs that are not recorded in an IOU PIPP Memorandum Account to each file a Tier 2 AL within 30 days after the PIPP evaluation report is published.

#### **FINDINGS**

- Decision (D.) 21-10-012 directed Pacific Gas and Electric Company (PG&E), Southern California Edison Company (SCE) San Diego Gas and Electric Company (SDG&E) and Southern California Gas Company (SoCalGas) to file Tier 3 Advice Letters (AL) with detailed proposals to establish Percentage of Income Payment Plan (PIPP) pilots in accordance with Attachment A to D.21-10-012.
- 2. PG&E, SCE, SDG&E, and SoCalGas (collectively, the IOUs) filed Tier 3 ALs on February 4, 2022 jointly with participating Community Choice Aggregators to establish PIPP pilots that comply with the eligibility and requirements of D.21-10-012.
- 3. D.21-10-012 authorized the IOUs to each record pilot bill subsidies in its two-way Percentage of Income Payment Plan Balancing Account (PIPPBA). The IOUs proposed to recover electric pilot costs through the Public Purpose Programs Charge and should recover gas pilot costs from all gas customers in transportation rates on an equal-cents-per-therm basis.
- 4. D.21-10-012 authorized the IOUs to each record all administrative costs in its Percentage of Income Payment Plan pilot memorandum account (PIPPMA).
- 5. The IOUs each proposed in their ALs to establish the PIPPMAs to track incremental administrative costs for the PIPP pilotpilots.
- 6. It is reasonable to establish a Tier 2 AL process for incremental CCA administrative cost recovery for the PIPP pilots.
- 6.7.It is reasonable to approve the request of Central Coast Community Energy to participate in the PIPP pilot.

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<sup>&</sup>lt;sup>173</sup> The evaluation report will address the question "How much did pilot administration cost, compared with estimates?" and if the pilots achieve the established goals, such as controlling program costs. See D.21-10-012, Attachment A at 7.

- 7.8. It is reasonable to establish a statewide bill cap split between electric and gas services for the PIPP pilot.
- **8.9**.It is reasonable for the IOUs to create a waitlist mechanism to address potential pilot attrition.
- 9.10. D.21-10-012 orders the IOUs to apply monthly bill caps set at 4% of household income for both electricity and gas with the following standard assumptions: household size of 3 people; reference income of 50% of Federal Poverty Guidelines for households with incomes between 0-100% of Federal Poverty Guidelines; and reference income of 150% of Federal Poverty Guidelines for households with incomes between 101-200% of Federal Poverty Guidelines.
- 10.11. It is reasonable for the IOUs to file a Tier 1 AL within 30 days of the effective date of this Resolution to establish bill caps based on the June 1, 2022 updated California Alternate Rates for Energy (CARE) income guidelines.
- 11.12. D.21-10-012 directed the IOUs to update bill caps annually to reflect current income guidelines, concurrently with CARE program income guideline updates.
- 12.13. It is reasonable for the IOUs to file a Tier 1 AL annually, starting in 2024, to update bill caps aligned with the updated CARE program guideline.

#### **THEREFORE IT IS ORDERED THAT:**

- 1. This Resolution approves the following requests:
  - (a) The joint request of Pacific Gas and Electric Company and participating Community Choice Aggregators to implement a Percentage of Income Payment Plan Pilot areis approved as modified by this Resolution, and as requested in PG&E AL 4569-G/6493-E, Central Coast Community Energy AL 31-E, East Bay Community Energy AL 36-E, Marin Clean Energy AL 59-E, Pioneer Community Energy AL 10-E, Redwood Coast Energy Authority AL 14-E, and Valley Clean Energy Alliance AL 12-E.
  - (b) The joint request of Southern California Edison Company and participating Community Choice Aggregators to implement a Percentage of Income Payment Plan Pilot areis approved as modified by this Resolution, and as requested in SCE AL 4710-E and 4710-E-A, Apple Valley Choice Energy AL 10-E, Central Coast Community Energy AL 30-E, Clean Power Alliance of Southern California AL 15-E, Lancaster Choice Energy AL 19-E, Pico Rivera Innovative Municipal

- Energy AL 14-E, Pomona Choice Energy AL 4-E, Rancho Mirage Energy Authority AL 8-E, and San Jacinto Power AL 12-E.
- (c) The joint request of San Diego Gas and Electric Company and participating Community Choice Aggregators to implement a Percentage of Income Payment Plan Pilot areis approved as modified in this Resolution, and as requested in SDG&E AL 3941-E/3058-G, San Diego Community Power AL 007-E, and Clean Energy Alliance AL-004 E.
- (d) The request of Southern California Gas Company to implement a Percentage of Income Payment Plan Pilot is approved as modified by this Resolution, and as requested in SoCalGas AL 5936 is approved.
- 2. The request of Pacific Gas and Electric Company, Southern California Edison Company, San Diego Gas and Electric Company, and Southern California Gas Company to create a statewide bill cap ratio of 75/25 for electric and gas services is approved.
- 3. The request of Central Coast Community Energy to participate in the Percentage of Income Payment Plan Pilot is approved.
- 4. Pacific Gas and Electric Company, Southern California Edison Company, San Diego Gas and Electric Company, and Southern California Gas Company should file a Tier 1 Advice Letter to update bill caps as follows:
  - (a) Within 30 days of the passage of this Resolution, based on the June 1, 2022 updated CARE income guidelines.
  - (b) Every year Annually starting in 2024 and through the duration of the PIPP pilot, within 30 days of the updated the same Tier 1 Advice Letter filing that updates the CARE income guidelines are published.
- 5. The request of Pacific Gas and Electric Company, Southern California Edison Company, San Diego Gas and Electric Company, and Southern California Gas Company to create Percentage of Income Payment Plan Pilot Balancing Accounts and Percentage of Income Payment Plan Pilot Memorandum Accounts, as well as to make other related tariff changes, is approved.

6. Participating Community Choice Aggregators that incur incremental administrative costs that are not recorded in the Investor-Owned Utilities' Percentage of Income Payment Plan Memorandum Accounts should each file a Tier 2 Advice Letter to seek approval for cost recovery within 30 days after the Percentage Income Payment Plan evaluation report is published.

This Resolution is effective today.

I certify that the foregoing resolution was duly introduced, passed, and adopted at a conference of the Public Utilities Commission of the State of California held on December 15, 2022, the following Commissioners voting favorably thereon:

Rachel Peterson
Executive Director